

# Marketwatch Report

## Q4-2011

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## All Counties Overview

	Median Sales Price			Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
Barnstable	\$284,750	↓ - 5.9%		88.2%	↓ - 0.9%	137	↑ + 6.9%	403	↑ + 3.1%
Berkshire	\$221,374	↓ - 0.5%		85.7%	↑ + 4.6%	123	↓ - 24.3%	13	↓ - 27.8%
Bristol	\$220,000	↓ - 8.7%		89.7%	↑ + 0.2%	120	↑ + 12.9%	767	↑ + 8.8%
Essex	\$300,000	↓ - 4.8%		90.3%	↓ - 1.3%	115	↑ + 18.5%	1,112	↑ + 13.5%
Franklin	\$169,000	↓ - 2.3%		89.0%	↑ + 1.6%	123	↓ - 8.8%	101	↓ - 10.6%
Hampden	\$161,000	↓ - 6.7%		90.3%	↓ - 0.3%	106	↑ + 5.6%	651	↑ + 9.6%
Hampshire	\$232,900	↓ - 1.1%		90.7%	↓ - 0.3%	118	↓ - 1.1%	233	↑ + 6.9%
Middlesex	\$375,000	↓ - 6.0%		92.3%	↓ - 0.1%	95	↓ - 0.6%	1,922	↑ + 4.7%
Nantucket	\$0	→ 0.0%		0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
Norfolk	\$342,900	↓ - 4.8%		91.7%	↑ + 0.5%	104	↑ + 3.5%	991	↑ + 9.3%
Plymouth	\$269,900	↓ - 5.3%		89.9%	↑ + 0.8%	129	↑ + 13.5%	953	↑ + 11.7%
Suffolk	\$312,000	↓ - 3.6%		91.2%	↓ - 1.0%	94	↑ + 6.2%	276	↑ + 10.4%
Worcester	\$200,000	↓ - 5.7%		89.7%	↓ - 0.8%	123	↑ + 0.9%	1,273	↑ + 4.5%

# Marketwatch Report

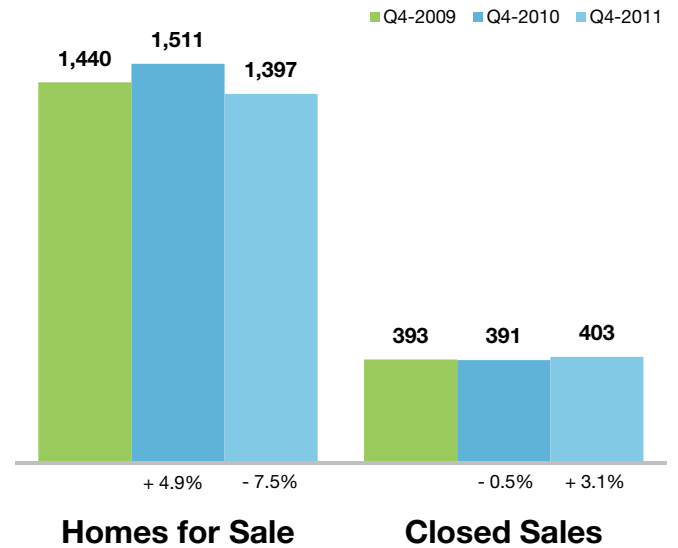
## Q4-2011



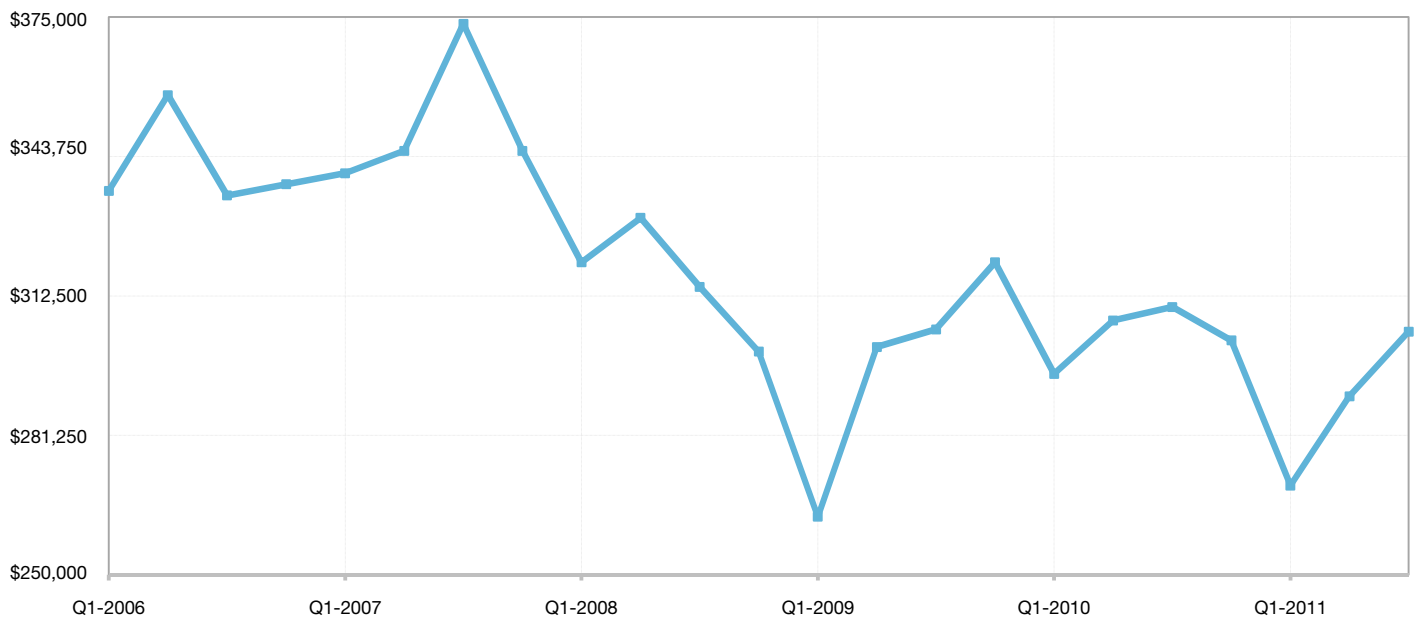
## Barnstable County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$284,750	- 5.9%
Average Sales Price	\$393,380	- 3.7%
Pct. of Orig. Price Rec'd.	88.2%	- 0.9%
Homes for Sale	1,397	- 7.5%
Closed Sales	403	+ 3.1%
Months Supply	10.3	- 10.4%
Days on Market	137	+ 6.9%

### Market Activity



### Historical Median Sales Price for Barnstable County



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## Barnstable County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02532	\$285,000	↑ + 7.5%	86.6%	↓ - 3.2%	141	↑ + 5.1%	13	↓ - 38.1%
02534	\$2,400,000	↑ + 566.7%	68.6%	↓ - 29.5%	442	↑ + 734.0%	1	→ 0.0%
02536	\$280,000	↑ + 7.8%	85.3%	↓ - 3.8%	138	↑ + 17.2%	31	↓ - 18.4%
02537	\$342,000	↑ + 17.9%	89.5%	↑ + 1.4%	143	↑ + 8.4%	28	↑ + 64.7%
02540	\$541,625	↑ + 12.8%	86.4%	↑ + 2.6%	219	↑ + 95.7%	10	↓ - 23.1%
02541	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02542	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02543	\$350,000	↑ + 6.9%	95.3%	↑ + 15.6%	109	↑ + 29.0%	2	→ 0.0%
02553	\$411,500	→ 0.0%	92.4%	→ 0.0%	122	→ 0.0%	2	→ 0.0%
02556	\$362,500	↑ + 16.6%	83.1%	↓ - 7.5%	104	↓ - 35.8%	4	→ 0.0%
02559	\$255,000	↓ - 23.5%	92.4%	↓ - 1.2%	83	↓ - 11.5%	3	↓ - 62.5%
02561	\$217,350	↓ - 9.6%	87.0%	↑ + 8.1%	161	↓ - 4.2%	1	→ 0.0%
02562	\$182,000	↓ - 46.5%	90.4%	↓ - 0.5%	96	↓ - 18.3%	5	→ 0.0%
02563	\$283,365	↑ + 6.9%	90.6%	↑ + 5.2%	135	↓ - 19.9%	26	↑ + 4.0%
02565	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02574	\$487,500	↓ - 81.3%	88.5%	↓ - 4.9%	42	↓ - 60.7%	3	↑ + 200.0%
02601	\$210,000	↑ + 7.6%	91.3%	↑ + 1.1%	77	↓ - 13.4%	23	↑ + 15.0%
02630	\$395,500	↑ + 3.4%	90.9%	↓ - 3.0%	168	↑ + 415.1%	4	↑ + 33.3%
02631	\$383,270	↑ + 17.9%	89.1%	↓ - 2.3%	105	↑ + 27.2%	12	↓ - 33.3%
02632	\$271,250	↓ - 3.1%	86.8%	↓ - 4.6%	182	↑ + 86.4%	26	↑ + 8.3%
02633	\$830,000	↑ + 63.1%	83.6%	↓ - 8.9%	221	↑ + 50.1%	9	↓ - 10.0%
02634	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02635	\$265,000	↓ - 41.8%	89.6%	↓ - 2.8%	148	↓ - 11.0%	3	↓ - 76.9%
02637	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02638	\$272,500	↓ - 26.4%	81.3%	↓ - 12.2%	126	↑ + 80.3%	6	↓ - 33.3%
02639	\$246,000	↑ + 41.2%	85.8%	↓ - 2.1%	107	↑ + 20.5%	11	↑ + 83.3%
02641	\$392,000	↓ - 45.4%	96.1%	↑ + 12.0%	121	↓ - 58.6%	3	↑ + 50.0%
02642	\$378,000	↓ - 7.2%	87.0%	↓ - 14.7%	150	↑ + 152.1%	3	↑ + 50.0%
02643	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02644	\$238,000	↓ - 11.4%	89.6%	↑ + 3.2%	114	↓ - 39.8%	7	↓ - 41.7%
02645	\$342,500	↑ + 10.0%	88.2%	↓ - 6.2%	65	↓ - 22.1%	10	↑ + 25.0%
02646	\$470,000	↓ - 27.2%	84.3%	↓ - 8.0%	113	↑ + 61.0%	3	↓ - 50.0%
02647	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
02648	\$287,500	↑ + 2.7%	88.9%	↑ + 0.5%	81	↓ - 13.0%	10	↑ + 25.0%
02649	\$245,000	↓ - 23.9%	89.9%	↑ + 1.6%	150	↓ - 17.1%	29	↑ + 20.8%
02650	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02651	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
02652	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02653	\$385,000	↓ - 50.0%	85.2%	↓ - 11.6%	276	↑ + 2406.1%	3	↑ + 200.0%
02655	\$287,500	↓ - 38.8%	87.7%	↑ + 9.8%	209	↑ + 24.4%	8	↓ - 11.1%
02657	\$967,500	↑ + 225.8%	88.8%	↓ - 2.9%	46	↑ + 4.5%	1	→ 0.0%
02659	\$448,000	↓ - 44.9%	79.8%	↑ + 1.1%	202	↑ + 19.5%	2	→ 0.0%
02660	\$224,000	↓ - 35.1%	89.3%	↑ + 5.7%	123	↑ + 60.0%	14	↑ + 133.3%

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## Barnstable County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02661	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02662	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02663	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02664	\$225,500	↓ - 1.3%	89.2%	↓ - 2.1%	123	↓ - 11.8%	24	→ 0.0%
02666	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02667	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
02668	\$345,000	↓ - 14.6%	93.0%	↑ + 15.3%	60	↓ - 81.1%	3	↓ - 25.0%
02669	\$468,250	→ 0.0%	83.9%	→ 0.0%	182	→ 0.0%	2	→ 0.0%
02670	\$521,500	↑ + 33.7%	81.4%	↓ - 4.3%	273	↑ + 130.7%	4	↓ - 55.6%
02671	\$412,500	↓ - 36.9%	85.7%	↑ + 2.7%	195	↓ - 56.2%	4	↓ - 20.0%
02672	\$279,000	→ 0.0%	87.8%	→ 0.0%	75	→ 0.0%	4	→ 0.0%
02673	\$225,000	↑ + 8.2%	87.7%	↓ - 0.2%	126	↑ + 15.6%	25	↑ + 56.3%
02675	\$310,500	↓ - 3.0%	89.5%	↓ - 1.3%	162	↑ + 130.3%	20	↑ + 122.2%

# Marketwatch Report

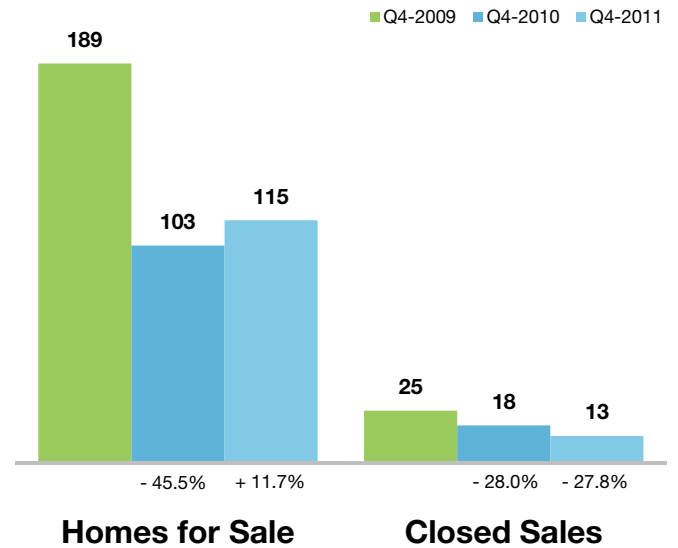
## Q4-2011



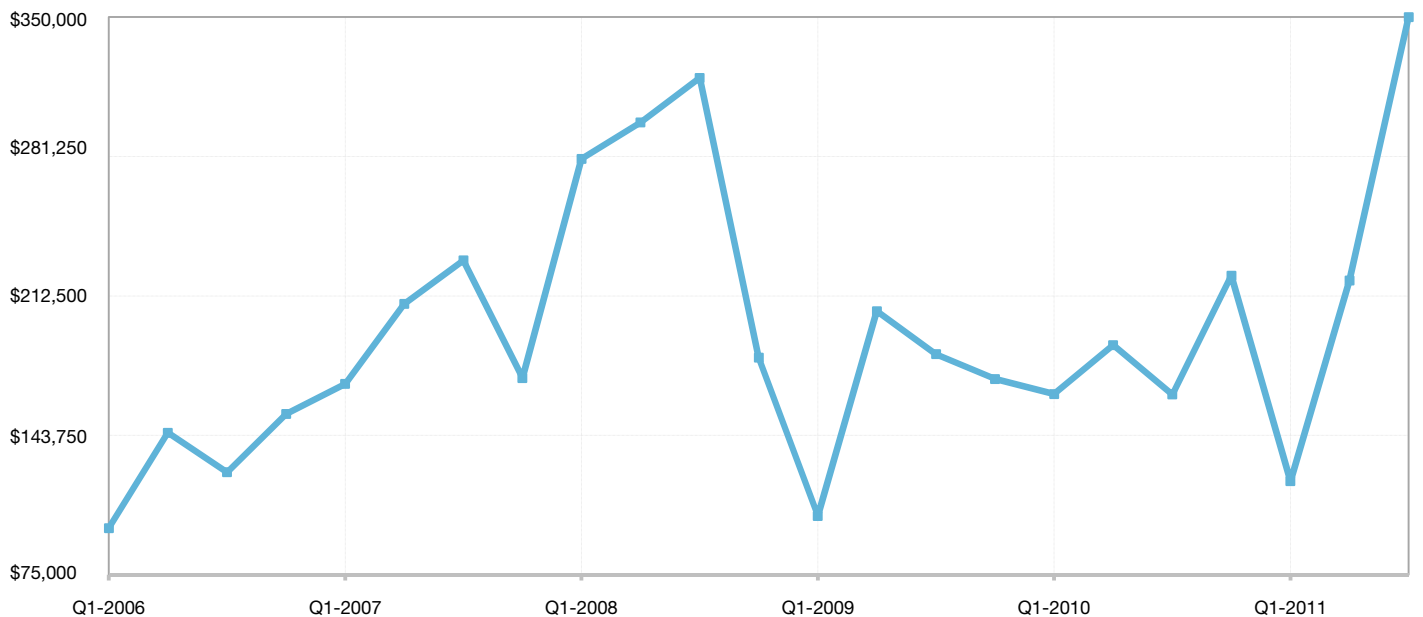
## Berkshire County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$221,374	- 0.5%
Average Sales Price	\$292,106	- 26.0%
Pct. of Orig. Price Rec'd.	85.7%	+ 4.6%
Homes for Sale	115	+ 11.7%
Closed Sales	13	- 27.8%
Months Supply	25.3	+ 84.2%
Days on Market	123	- 24.3%

### Market Activity



### Historical Median Sales Price for Berkshire County



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## Berkshire County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01011	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01029	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01201	\$50,000	↓ -54.5%	0.0%	↓ -100.0%	308	↑ +833.3%	1	→ 0.0%
01202	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01203	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01220	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01222	\$221,374	→ 0.0%	83.0%	→ 0.0%	74	→ 0.0%	1	→ 0.0%
01223	\$229,000	↑ +118.1%	85.6%	↓ -0.4%	137	↓ -18.0%	3	↓ -50.0%
01224	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01225	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01226	\$157,500	→ 0.0%	96.1%	→ 0.0%	130	→ 0.0%	2	→ 0.0%
01227	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01229	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01230	\$537,500	↑ +128.7%	87.8%	↑ +5.0%	128	↑ +34.7%	2	→ 0.0%
01235	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01236	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01237	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01238	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01240	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01242	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01244	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01245	\$850,000	↓ -42.4%	86.1%	↑ +63.4%	100	↓ -60.5%	1	→ 0.0%
01247	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01252	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01253	\$190,000	↓ -15.2%	81.7%	↓ -3.9%	62	↓ -80.0%	3	↑ +50.0%
01254	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01255	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
01256	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01257	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01258	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
01259	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01260	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01262	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
01263	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01264	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01266	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01267	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01270	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01343	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

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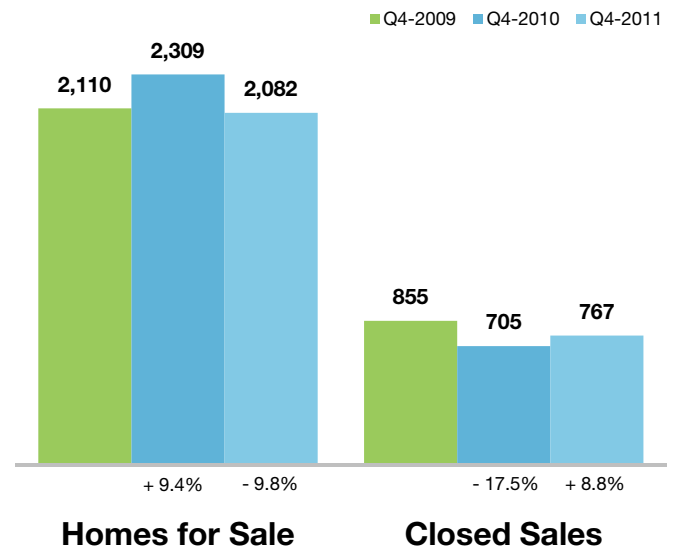
## Q4-2011



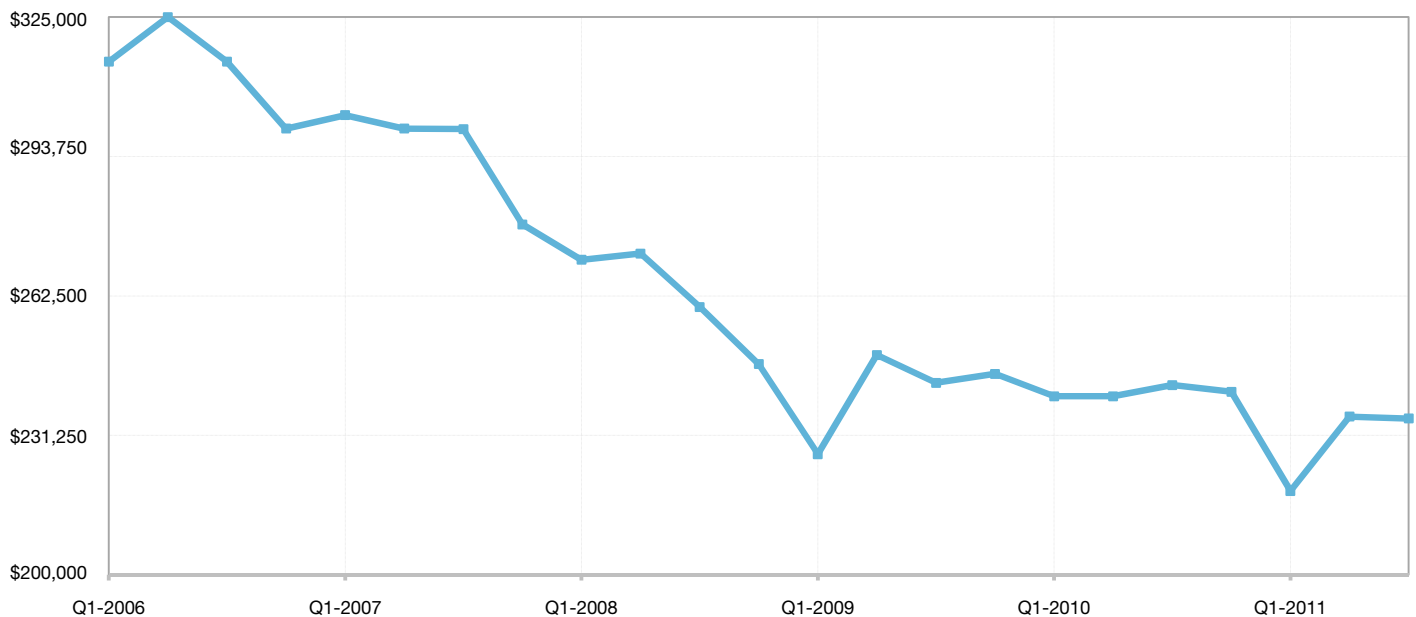
## Bristol County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$220,000	- 8.7%
Average Sales Price	\$244,230	- 11.3%
Pct. of Orig. Price Rec'd.	89.7%	+ 0.2%
Homes for Sale	2,082	- 9.8%
Closed Sales	767	+ 8.8%
Months Supply	8.2	- 12.6%
Days on Market	120	+ 12.9%

### Market Activity



### Historical Median Sales Price for Bristol County



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## Bristol County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02048	\$320,500	↓ - 7.4%	92.1%	↑ + 1.1%	105	↑ + 14.2%	33	↓ - 25.0%
02334	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02356	\$486,000	↑ + 11.1%	92.2%	↓ - 2.8%	96	↓ - 9.8%	11	↓ - 45.0%
02357	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02375	\$354,000	↑ + 17.8%	88.8%	↓ - 4.0%	94	↑ + 2.7%	11	↓ - 38.9%
02702	\$244,000	↑ + 32.0%	90.1%	↓ - 4.4%	110	↑ + 31.7%	12	↑ + 71.4%
02703	\$216,750	↓ - 3.6%	90.5%	↑ + 2.4%	130	↑ + 18.9%	72	↑ + 24.1%
02712	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02714	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
02715	\$247,250	↓ - 7.6%	91.5%	↑ + 1.3%	96	↑ + 3.2%	5	↓ - 37.5%
02717	\$230,750	↓ - 4.3%	92.2%	↑ + 3.3%	151	↑ + 42.2%	12	↑ + 33.3%
02718	\$250,000	→ 0.0%	84.8%	↑ + 0.1%	294	↑ + 125.6%	5	↓ - 50.0%
02719	\$203,750	↓ - 1.8%	86.3%	↓ - 1.4%	117	↓ - 14.3%	34	↑ + 54.5%
02720	\$217,750	↑ + 8.9%	88.3%	↑ + 2.3%	126	↑ + 19.8%	30	↑ + 20.0%
02721	\$181,500	↑ + 10.0%	92.0%	↑ + 0.3%	151	↑ + 120.0%	10	↓ - 9.1%
02722	\$269,900	↑ + 8.8%	100.3%	↑ + 21.9%	167	↑ + 24.6%	1	↓ - 66.7%
02723	\$117,500	↓ - 35.4%	85.9%	↑ + 1.1%	205	↑ + 465.5%	6	↑ + 50.0%
02724	\$172,500	↓ - 8.2%	90.5%	↓ - 3.3%	113	↑ + 24.8%	11	→ 0.0%
02725	\$195,000	↑ + 0.5%	78.1%	↓ - 21.9%	170	↑ + 900.0%	3	↑ + 200.0%
02726	\$201,550	↓ - 17.4%	91.8%	↑ + 2.5%	125	↑ + 23.0%	32	↑ + 28.0%
02740	\$133,325	↑ + 2.6%	88.5%	↑ + 1.5%	140	↑ + 80.0%	42	↑ + 44.8%
02741	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02742	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02743	\$185,000	↓ - 22.2%	89.9%	↑ + 0.5%	103	↓ - 11.1%	24	↑ + 100.0%
02744	\$148,450	↓ - 23.9%	85.7%	↑ + 4.8%	100	↓ - 30.1%	4	↓ - 42.9%
02745	\$175,000	↓ - 3.4%	88.5%	↓ - 2.3%	119	↑ + 27.1%	39	↑ + 2.6%
02746	\$128,000	↓ - 34.4%	78.1%	↓ - 12.1%	139	↑ + 127.2%	9	↑ + 200.0%
02747	\$225,000	↓ - 14.6%	87.6%	↓ - 3.3%	96	↑ + 19.8%	45	↑ + 60.7%
02748	\$312,000	↑ + 13.5%	92.8%	↑ + 5.0%	135	↓ - 23.2%	29	↑ + 26.1%
02760	\$285,500	↓ - 4.8%	92.2%	↓ - 1.1%	108	↓ - 4.7%	37	↓ - 19.6%
02761	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02763	\$235,000	↑ + 24.5%	83.9%	↑ + 2.4%	151	↑ + 41.5%	5	↑ + 150.0%
02764	\$250,000	↓ - 2.0%	91.8%	↓ - 5.6%	154	↑ + 162.0%	5	↓ - 28.6%
02766	\$258,950	↑ + 16.2%	92.5%	↑ + 6.3%	122	↓ - 6.1%	36	↑ + 38.5%
02767	\$214,000	↓ - 22.2%	85.6%	↓ - 7.8%	115	↑ + 9.1%	22	↑ + 15.8%
02768	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02769	\$280,000	↓ - 4.3%	93.0%	↑ + 1.1%	110	↓ - 4.5%	19	↑ + 35.7%
02771	\$220,750	↓ - 11.0%	91.0%	↓ - 1.8%	122	↑ + 4.0%	24	↑ + 14.3%
02777	\$207,500	↓ - 10.6%	91.8%	↑ + 3.2%	111	↑ + 8.4%	36	↑ + 33.3%
02779	\$240,000	↓ - 27.3%	91.5%	→ - 0.1%	99	↓ - 21.2%	8	↓ - 27.3%
02780	\$200,000	→ 0.0%	89.3%	↑ + 2.2%	90	↓ - 15.0%	61	↓ - 21.8%
02783	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02790	\$275,000	↓ - 5.2%	86.8%	↑ + 1.4%	148	↑ + 53.6%	28	↑ + 33.3%

# Marketwatch Report

## Q4-2011



## Bristol County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02791	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

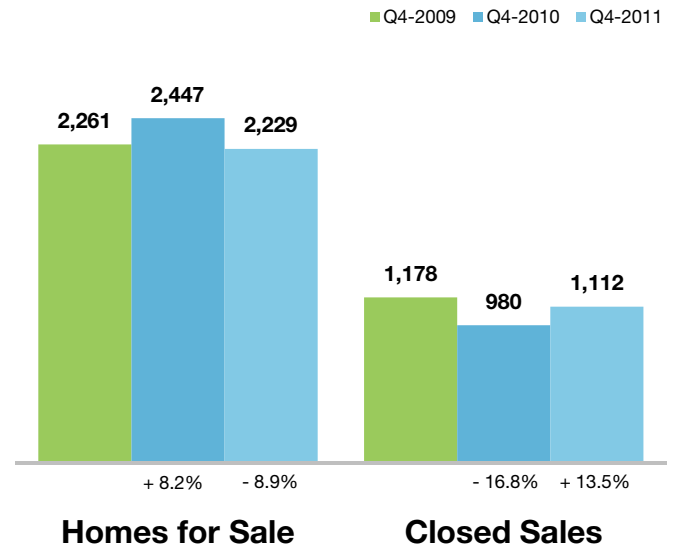
## Q4-2011



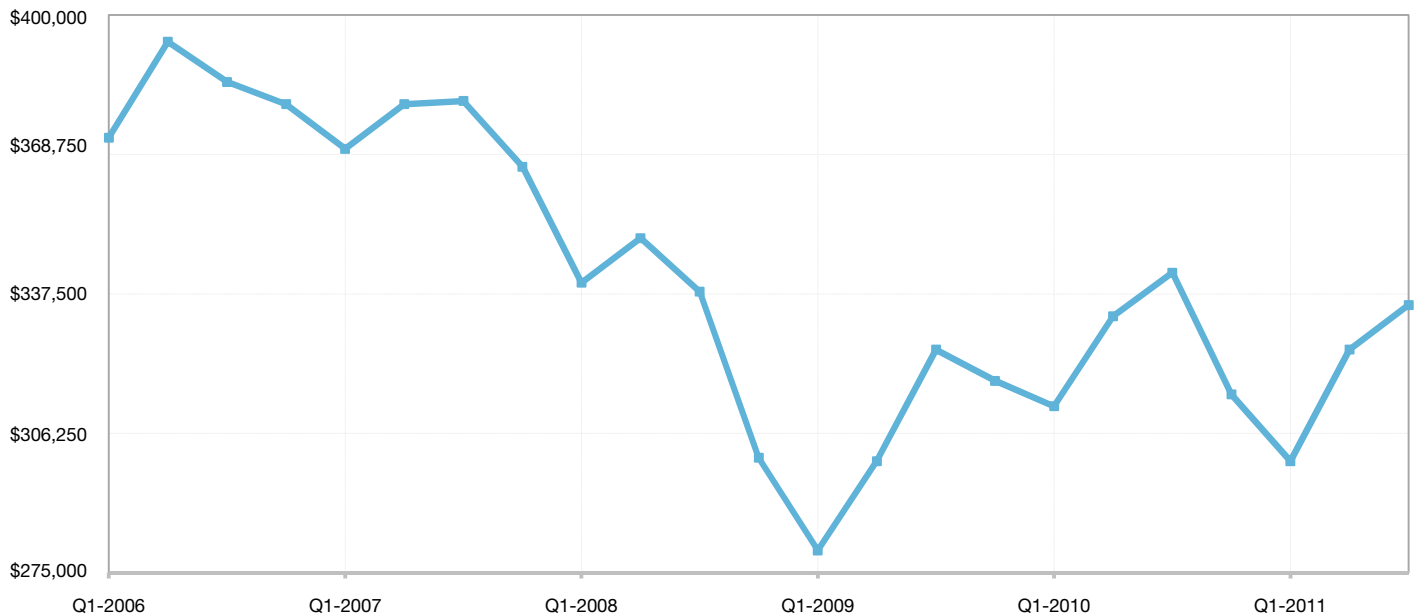
## Essex County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$300,000	- 4.8%
Average Sales Price	\$374,321	- 4.8%
Pct. of Orig. Price Rec'd.	90.3%	- 1.3%
Homes for Sale	2,229	- 8.9%
Closed Sales	1,112	+ 13.5%
Months Supply	6.2	- 8.6%
Days on Market	115	+ 18.5%

### Market Activity



### Historical Median Sales Price for Essex County



# Marketwatch Report

## Q4-2011



## Essex County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01810	\$475,000	↓ - 6.9%	91.9%	↓ - 1.8%	83	↓ - 6.9%	55	↓ - 22.5%
01812	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01830	\$235,000	↓ - 8.3%	91.7%	↓ - 1.1%	114	↓ - 9.4%	43	↑ + 19.4%
01831	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01832	\$202,000	↓ - 14.9%	92.0%	↓ - 1.9%	93	↑ + 7.8%	23	↓ - 23.3%
01833	\$299,900	↓ - 26.2%	93.4%	↑ + 1.1%	107	↓ - 34.2%	20	↑ + 66.7%
01834	\$282,000	↓ - 4.5%	91.9%	↑ + 6.1%	125	↑ + 32.2%	20	↑ + 33.3%
01835	\$228,000	↓ - 0.9%	89.8%	↑ + 1.4%	106	↑ + 54.3%	21	↑ + 10.5%
01840	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01841	\$108,000	↓ - 22.3%	90.9%	↓ - 1.4%	94	↑ + 31.4%	17	↑ + 13.3%
01842	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01843	\$150,000	↓ - 11.6%	83.9%	↓ - 7.9%	125	↑ + 33.5%	24	↑ + 9.1%
01844	\$217,000	↓ - 1.4%	90.3%	↓ - 2.3%	107	↑ + 37.0%	79	↑ + 23.4%
01845	\$460,000	↓ - 3.7%	92.9%	↑ + 0.2%	119	↑ + 12.3%	45	↑ + 2.3%
01860	\$394,450	↑ + 25.2%	96.8%	↑ + 6.1%	101	↑ + 8.6%	10	↓ - 47.4%
01885	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01899	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01901	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01902	\$140,000	↓ - 8.3%	87.1%	↓ - 8.2%	108	↑ + 48.3%	53	↑ + 65.6%
01903	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01904	\$213,900	↓ - 9.7%	90.0%	↓ - 0.6%	112	↑ + 26.0%	37	↑ + 32.1%
01905	\$171,100	↑ + 3.1%	86.4%	↓ - 7.2%	106	↑ + 54.7%	20	↓ - 23.1%
01906	\$270,000	↓ - 10.0%	89.6%	↓ - 0.8%	90	↓ - 4.7%	53	↑ + 35.9%
01907	\$319,900	↓ - 37.2%	90.5%	↑ + 5.4%	91	↓ - 49.9%	27	↑ + 58.8%
01908	\$435,100	↓ - 14.7%	90.1%	↓ - 2.8%	108	↓ - 15.0%	8	→ 0.0%
01910	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01913	\$278,000	↑ + 3.0%	90.8%	↓ - 2.6%	104	↑ + 9.8%	27	↑ + 17.4%
01915	\$326,250	↑ + 0.8%	90.0%	↓ - 2.5%	111	↑ + 24.3%	60	↑ + 11.1%
01921	\$515,000	↓ - 17.8%	89.1%	↓ - 5.7%	194	↑ + 45.0%	13	↑ + 8.3%
01922	\$307,500	↓ - 10.2%	90.0%	↑ + 2.2%	84	↑ + 93.1%	2	→ 0.0%
01923	\$338,000	↓ - 2.4%	92.0%	→ - 0.1%	121	↑ + 43.1%	43	↓ - 10.4%
01929	\$360,500	↓ - 34.8%	83.6%	↓ - 6.2%	128	↓ - 9.4%	4	↓ - 60.0%
01930	\$321,500	↑ + 0.5%	89.4%	→ - 0.1%	133	↑ + 45.8%	45	↑ + 18.4%
01931	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01936	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01937	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01938	\$349,950	↓ - 2.7%	90.5%	↑ + 1.2%	110	↓ - 5.0%	34	↑ + 41.7%
01940	\$432,950	↓ - 22.5%	94.7%	↑ + 4.0%	68	↓ - 40.8%	34	↑ + 47.8%
01944	\$736,750	↑ + 22.8%	82.3%	↓ - 8.6%	276	↑ + 114.8%	14	↑ + 27.3%
01945	\$465,000	↓ - 7.0%	89.3%	↓ - 0.8%	136	↑ + 25.9%	46	↑ + 39.4%
01949	\$559,750	↑ + 23.0%	92.3%	↑ + 2.4%	96	↓ - 36.3%	14	↑ + 27.3%
01950	\$505,000	↑ + 8.6%	90.1%	↓ - 3.1%	132	↑ + 40.5%	24	↓ - 4.0%
01951	\$460,500	↑ + 4.7%	84.6%	↓ - 10.9%	256	↑ + 119.3%	14	↑ + 7.7%

# Marketwatch Report

## Q4-2011



## Essex County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01952	\$242,000	↓ - 11.2%	86.5%	↓ - 2.8%	217	↑ + 135.2%	7	↑ + 75.0%
01960	\$310,000	↑ + 2.5%	90.6%	→ - 0.0%	110	↑ + 44.9%	61	↑ + 27.1%
01961	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01965	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
01966	\$482,500	↑ + 37.9%	88.3%	↑ + 2.4%	111	↓ - 26.9%	21	↑ + 90.9%
01969	\$270,000	↓ - 34.7%	90.6%	↓ - 2.4%	131	↑ + 30.8%	11	↑ + 10.0%
01970	\$268,000	↓ - 7.3%	91.2%	→ - 0.0%	125	↑ + 55.6%	38	↑ + 5.6%
01971	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01982	\$345,000	↓ - 3.9%	94.5%	↑ + 4.4%	89	↓ - 16.8%	13	↓ - 23.5%
01983	\$467,500	↑ + 7.5%	88.3%	↓ - 3.2%	171	↑ + 53.6%	10	↓ - 23.1%
01984	\$417,838	↓ - 33.0%	91.4%	↑ + 11.5%	92	↓ - 48.5%	8	↑ + 33.3%
01985	\$449,950	↑ + 26.7%	91.8%	↓ - 0.5%	143	↑ + 64.2%	14	↑ + 55.6%
05501	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
05544	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

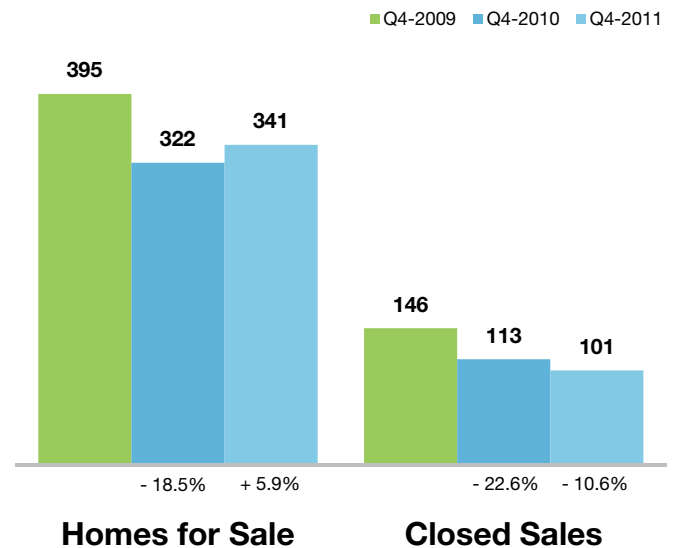
## Q4-2011



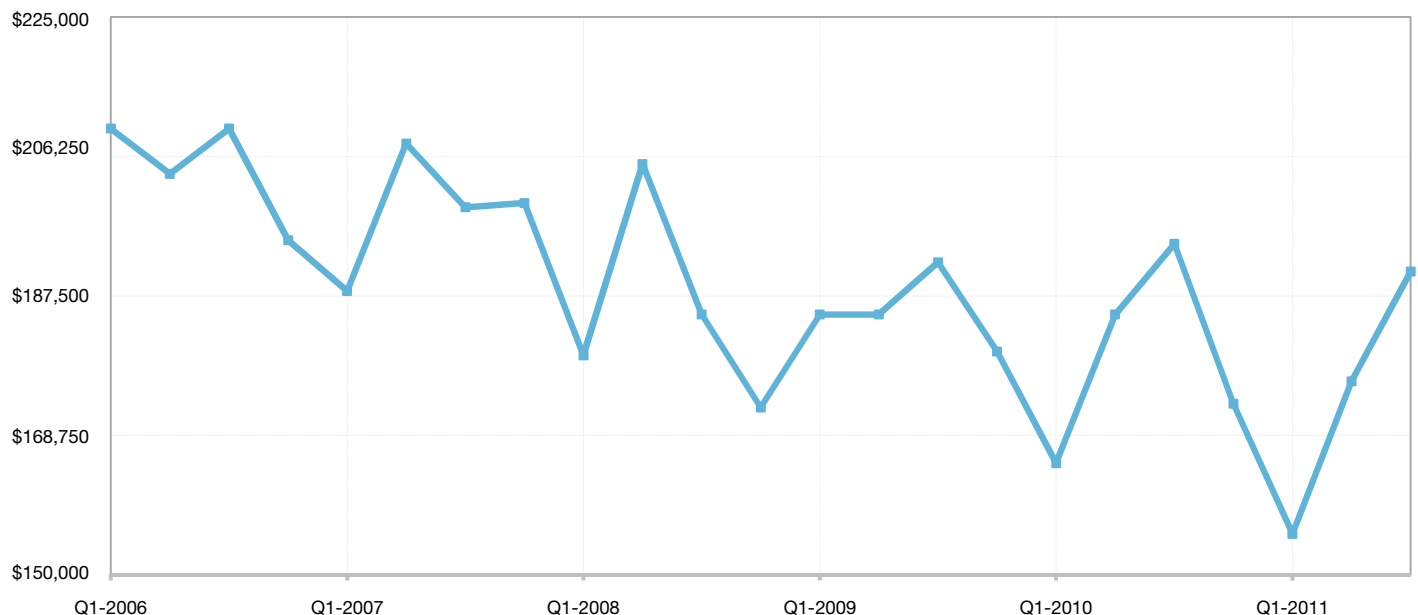
## Franklin County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$169,000	- 2.3%
Average Sales Price	\$178,912	+ 4.2%
Pct. of Orig. Price Rec'd.	89.0%	+ 1.6%
Homes for Sale	341	+ 5.9%
Closed Sales	101	- 10.6%
Months Supply	9.8	+ 20.6%
Days on Market	123	- 8.8%

### Market Activity



### Historical Median Sales Price for Franklin County



# Marketwatch Report

Q4-2011



## Franklin County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01054	\$550,000	→ 0.0%	84.0%	→ 0.0%	164	→ 0.0%	3	→ 0.0%
01072	\$242,500	↑ + 1.0%	94.2%	↑ + 2.0%	79	↓ - 51.3%	4	↓ - 20.0%
01093	\$204,000	→ 0.0%	102.1%	→ 0.0%	27	→ 0.0%	1	→ 0.0%
01301	\$159,500	↑ + 5.3%	90.7%	↑ + 0.3%	122	↑ + 7.3%	30	↑ + 7.1%
01302	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01330	\$342,000	↑ + 140.8%	73.5%	↓ - 24.4%	196	↑ + 355.8%	1	→ 0.0%
01337	\$251,000	↑ + 36.0%	87.9%	↓ - 1.5%	101	↑ + 72.7%	3	↓ - 66.7%
01338	\$154,000	→ 0.0%	92.8%	→ 0.0%	101	→ 0.0%	4	→ 0.0%
01339	\$215,500	↑ + 4.5%	98.0%	↑ + 16.7%	60	↓ - 60.3%	1	↓ - 50.0%
01340	\$72,000	↓ - 73.7%	72.1%	↓ - 21.0%	123	↓ - 11.5%	1	→ 0.0%
01341	\$215,250	↑ + 13.9%	84.1%	↓ - 12.6%	504	↑ + 1214.8%	1	↓ - 66.7%
01342	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
01344	\$117,000	↓ - 32.9%	96.0%	↑ + 2.5%	36	↓ - 72.0%	5	↑ + 150.0%
01346	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
01347	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01349	\$99,500	↓ - 38.9%	94.0%	↓ - 2.0%	36	↓ - 40.0%	1	→ 0.0%
01350	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01351	\$224,000	↓ - 12.7%	91.5%	↑ + 1.3%	121	↓ - 29.3%	2	→ 0.0%
01354	\$182,000	↑ + 32.8%	84.4%	↓ - 12.2%	98	↑ + 98.0%	1	↓ - 50.0%
01360	\$175,750	↑ + 4.9%	89.0%	↑ + 8.1%	90	↓ - 49.2%	2	↓ - 81.8%
01364	\$89,000	↑ + 11.3%	84.3%	↑ + 0.7%	161	↑ + 14.1%	14	↓ - 39.1%
01366	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01367	\$90,000	→ 0.0%	57.3%	→ 0.0%	466	→ 0.0%	1	→ 0.0%
01370	\$240,834	↓ - 20.1%	91.0%	↑ + 7.6%	103	↓ - 83.0%	2	→ 0.0%
01373	\$223,000	↓ - 6.0%	93.3%	↑ + 1.4%	66	↑ + 4.2%	7	↑ + 75.0%
01375	\$203,000	↓ - 24.8%	88.5%	↑ + 4.7%	172	↓ - 7.7%	3	↓ - 25.0%
01376	\$172,000	↑ + 9.4%	85.0%	↑ + 4.6%	146	↑ + 47.9%	9	↑ + 50.0%
01378	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
01379	\$100,000	↓ - 48.2%	69.0%	↓ - 21.4%	172	↑ + 68.6%	1	→ 0.0%
01380	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

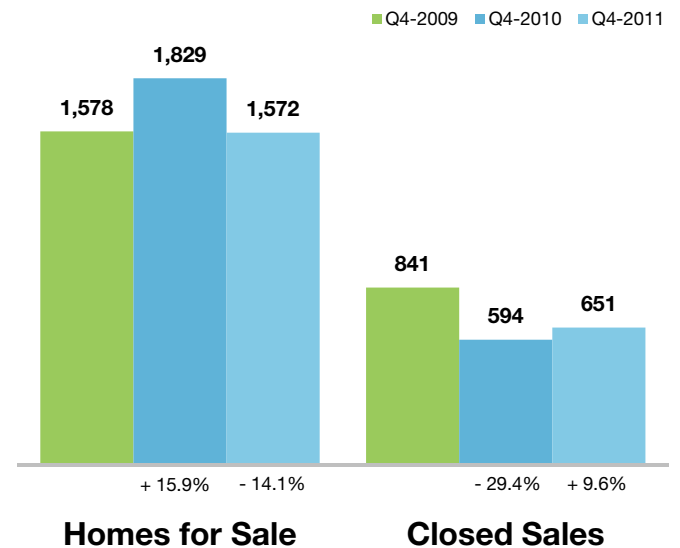
# Marketwatch Report

## Q4-2011

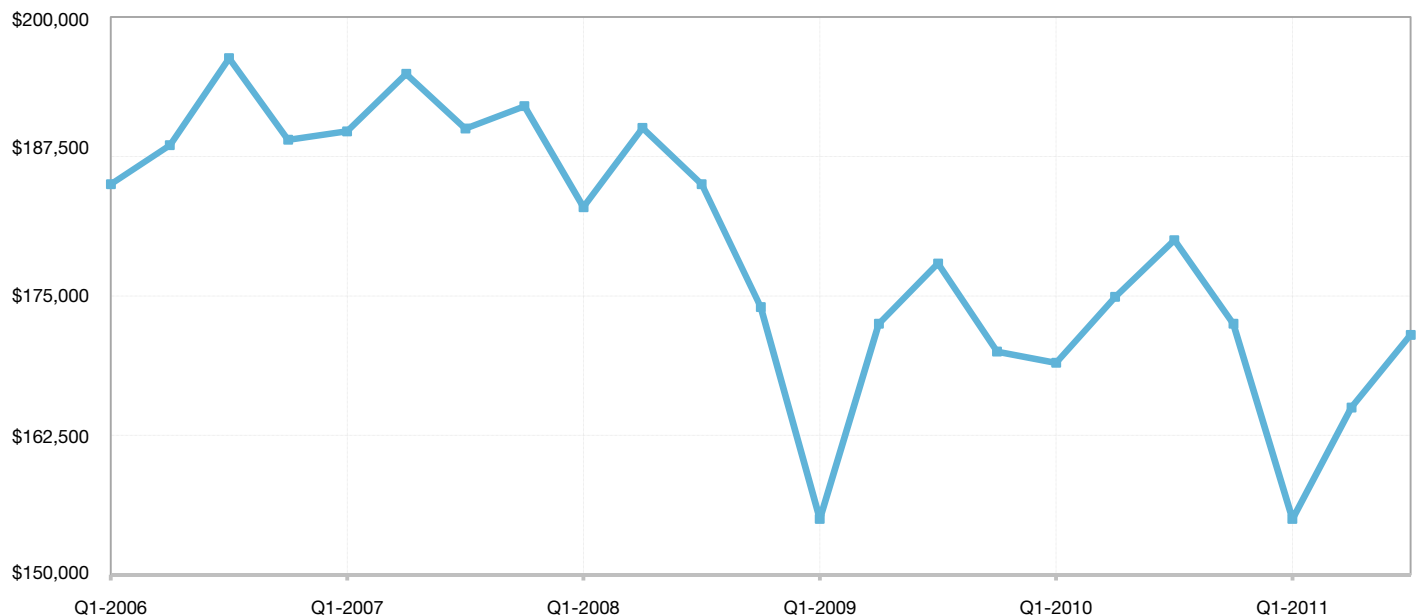
## Hampden County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$161,000	- 6.7%
Average Sales Price	\$184,044	- 4.0%
Pct. of Orig. Price Rec'd.	90.3%	- 0.3%
Homes for Sale	1,572	- 14.1%
Closed Sales	651	+ 9.6%
Months Supply	7.2	- 11.6%
Days on Market	106	+ 5.6%

### Market Activity



### Historical Median Sales Price for Hampden County



# Marketwatch Report

Q4-2011



## Hampden County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01001	\$179,700	↓ - 0.2%	87.2%	↓ - 6.2%	110	↑ + 34.6%	30	↑ + 76.5%
01008	\$190,000	↑ + 7.3%	80.9%	↓ - 6.7%	82	↓ - 58.9%	1	↓ - 66.7%
01009	\$139,797	↑ + 35.0%	90.2%	↑ + 12.7%	57	↓ - 64.6%	1	↓ - 50.0%
01010	\$221,199	↑ + 0.5%	85.5%	↓ - 5.2%	195	↑ + 80.2%	7	↓ - 36.4%
01011	\$175,500	↓ - 2.5%	76.3%	↓ - 19.8%	134	↑ + 262.2%	1	→ 0.0%
01013	\$149,450	↓ - 10.0%	91.5%	↑ + 1.0%	97	↑ + 11.9%	30	↑ + 76.5%
01014	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01020	\$145,950	↓ - 5.8%	91.1%	↓ - 0.7%	87	↑ + 3.6%	36	→ 0.0%
01021	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01022	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01028	\$222,250	↓ - 7.8%	91.3%	↑ + 1.6%	115	↑ + 16.4%	38	↑ + 11.8%
01030	\$205,500	↓ - 21.3%	93.8%	↑ + 1.8%	61	↓ - 36.1%	14	↓ - 22.2%
01034	\$210,000	↓ - 22.1%	89.4%	↓ - 2.5%	270	↑ + 13.2%	7	↑ + 250.0%
01036	\$250,000	↓ - 11.1%	89.4%	↑ + 3.2%	141	↓ - 17.7%	11	↑ + 83.3%
01040	\$154,750	↑ + 6.0%	88.3%	↓ - 3.3%	109	↑ + 25.8%	30	↑ + 3.4%
01041	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01056	\$169,000	↓ - 15.5%	90.9%	↑ + 1.4%	104	↓ - 16.9%	26	↓ - 3.7%
01057	\$176,650	↓ - 4.5%	89.5%	→ + 0.0%	112	↓ - 17.5%	12	↓ - 7.7%
01069	\$161,250	↑ + 0.8%	92.4%	↑ + 3.8%	57	↓ - 32.5%	6	↓ - 53.8%
01071	\$205,000	↑ + 7.9%	96.5%	↑ + 25.5%	86	↓ - 40.1%	3	↑ + 200.0%
01077	\$266,400	↓ - 0.3%	92.5%	↑ + 1.0%	131	↓ - 15.9%	21	↑ + 31.3%
01079	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01080	\$143,500	↑ + 111.0%	87.4%	↑ + 27.3%	129	↑ + 36.7%	2	↑ + 100.0%
01081	\$188,750	↑ + 21.8%	89.0%	↓ - 6.3%	111	↑ + 22.1%	6	↑ + 20.0%
01085	\$212,000	↑ + 1.0%	90.5%	↑ + 1.4%	99	↑ + 5.2%	61	↑ + 17.3%
01086	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01089	\$180,750	↑ + 2.7%	92.4%	→ - 0.0%	94	↑ + 6.5%	36	↓ - 25.0%
01090	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01095	\$234,000	↓ - 15.6%	90.9%	↓ - 0.7%	110	↓ - 27.1%	30	→ 0.0%
01097	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01101	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
01102	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01103	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01104	\$70,000	↓ - 36.4%	86.0%	↓ - 6.3%	123	↑ + 68.2%	36	↑ + 20.0%
01105	\$60,000	↑ + 150.0%	87.2%	↓ - 1.3%	79	↓ - 44.1%	5	↑ + 66.7%
01106	\$345,000	↑ + 26.8%	92.4%	↑ + 0.6%	86	↑ + 4.9%	39	↓ - 2.5%
01107	\$75,000	↓ - 43.8%	88.2%	↓ - 7.6%	69	↑ + 52.4%	5	↑ + 400.0%
01108	\$109,900	↓ - 0.5%	88.5%	↑ + 6.8%	90	↓ - 25.8%	23	↑ + 27.8%
01109	\$56,250	↓ - 6.2%	88.6%	↑ + 0.9%	121	↑ + 72.4%	31	↑ + 10.7%
01111	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01115	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01116	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01118	\$130,000	↓ - 11.3%	90.5%	→ - 0.1%	110	↑ + 12.3%	31	↑ + 19.2%

# Marketwatch Report

## Q4-2011



## Hampden County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01119	\$119,950	↑ + 14.2%	92.5%	↑ + 5.4%	63	↓ - 49.8%	28	↑ + 21.7%
01128	\$138,000	↓ - 22.5%	83.5%	↓ - 13.6%	122	↑ + 113.9%	10	↑ + 150.0%
01129	\$138,674	↓ - 5.0%	93.0%	↓ - 0.8%	115	↑ + 44.2%	20	→ 0.0%
01138	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01139	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01144	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01151	\$118,950	↓ - 1.9%	90.7%	↓ - 0.6%	81	↑ + 22.3%	8	↑ + 33.3%
01152	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01199	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01223	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01521	\$98,000	↓ - 38.8%	81.0%	↓ - 10.0%	244	↑ + 114.2%	5	↓ - 58.3%

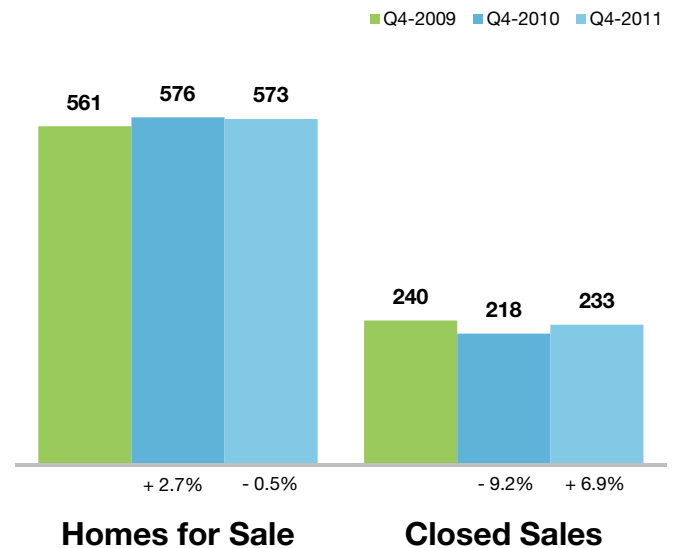
# Marketwatch Report

## Q4-2011

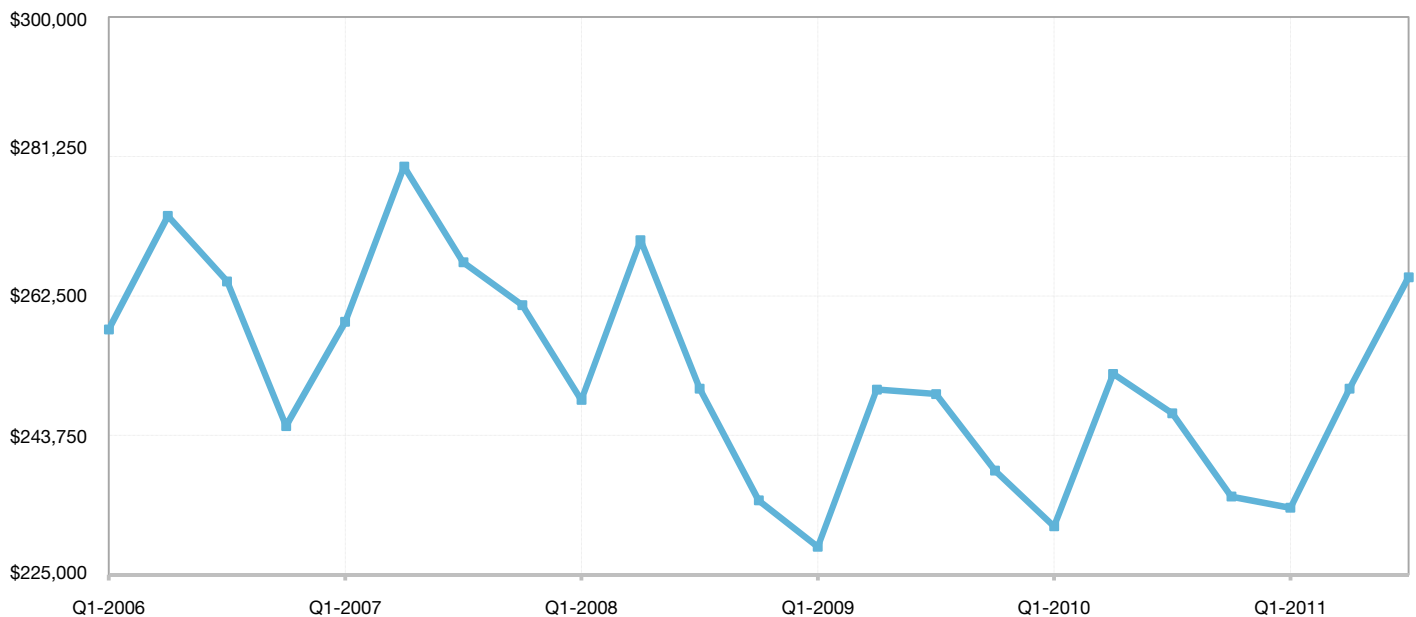
## Hampshire County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$232,900	- 1.1%
Average Sales Price	\$257,925	+ 2.8%
Pct. of Orig. Price Rec'd.	90.7%	- 0.3%
Homes for Sale	573	- 0.5%
Closed Sales	233	+ 6.9%
Months Supply	7.5	- 1.6%
Days on Market	118	- 1.1%

### Market Activity



### Historical Median Sales Price for Hampshire County



# Marketwatch Report

Q4-2011



## Hampshire County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01002	\$263,500	↓ -17.8%	91.4%	↑ +1.4%	123	↓ -11.4%	20	→ 0.0%
01003	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01004	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01007	\$232,500	↓ -7.0%	89.5%	↓ -4.5%	115	↑ +3.3%	30	↓ -3.2%
01011	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01012	\$155,500	↓ -35.2%	91.1%	↑ +1.3%	196	↓ -19.3%	3	→ 0.0%
01026	\$166,500	→ 0.0%	87.5%	→ 0.0%	167	→ 0.0%	4	→ 0.0%
01027	\$231,950	↑ +16.0%	92.9%	↑ +0.6%	104	↑ +13.1%	36	↑ +28.6%
01032	\$232,000	↑ +12.1%	93.2%	↑ +2.0%	180	↑ +390.9%	1	↓ -66.7%
01033	\$217,500	↑ +4.1%	92.7%	↓ -1.3%	94	↓ -10.6%	13	↑ +8.3%
01035	\$310,000	↑ +10.0%	90.7%	↑ +1.3%	133	↓ -1.5%	11	↓ -8.3%
01038	\$227,500	↓ -36.1%	85.9%	↓ -0.9%	134	↑ +20.3%	2	→ 0.0%
01039	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01050	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
01053	\$175,500	↓ -5.1%	91.1%	↑ +23.0%	73	↑ +97.3%	2	↑ +100.0%
01054	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01059	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01060	\$350,000	↑ +32.1%	92.0%	↑ +1.0%	88	↓ -25.3%	15	↓ -21.1%
01061	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01062	\$207,000	↓ -11.9%	92.4%	↑ +2.2%	89	↓ -40.4%	21	→ 0.0%
01063	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01066	\$180,000	→ 0.0%	82.2%	→ 0.0%	113	→ 0.0%	1	→ 0.0%
01070	\$292,000	↑ +26.4%	93.0%	↑ +6.8%	105	↑ +13.3%	2	↓ -33.3%
01073	\$345,000	↑ +30.6%	92.9%	↓ -1.7%	135	↑ +28.2%	19	↑ +58.3%
01075	\$197,500	↑ +8.2%	90.5%	↑ +2.3%	120	↑ +6.4%	29	↓ -17.1%
01082	\$139,000	↓ -19.2%	83.2%	↓ -1.2%	121	↓ -35.4%	15	↑ +87.5%
01084	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01088	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
01096	\$247,000	↓ -18.6%	90.9%	↑ +1.8%	151	↑ +110.2%	3	↑ +50.0%
01098	\$223,000	↓ -3.9%	84.1%	↓ -11.3%	255	↑ +129.9%	5	↑ +150.0%
01243	\$74,500	↓ -64.5%	93.1%	↓ -2.9%	104	↑ +246.7%	1	→ 0.0%

# Marketwatch Report

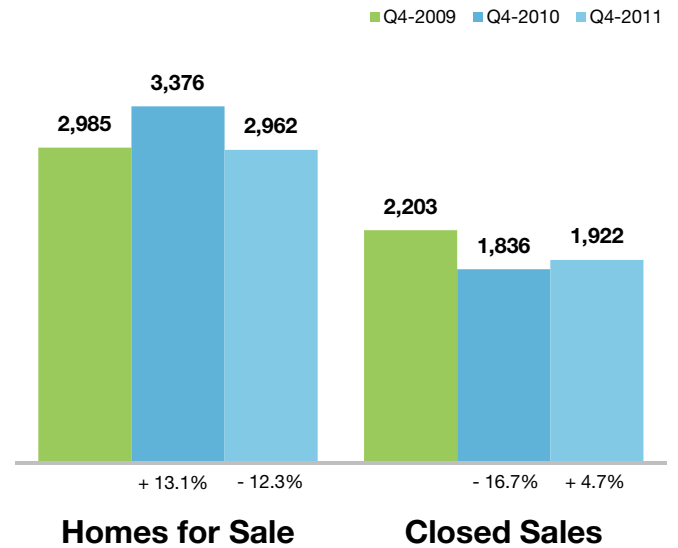
## Q4-2011



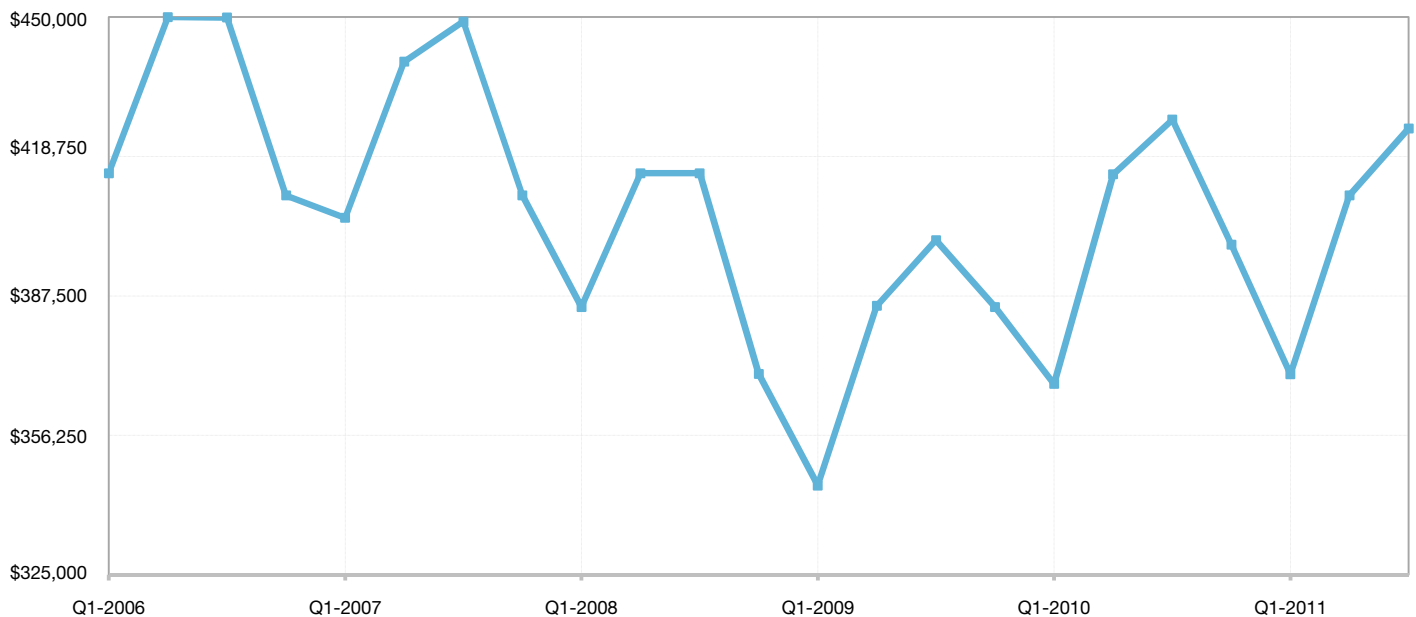
## Middlesex County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$375,000	- 6.0%
Average Sales Price	\$464,753	- 5.2%
Pct. of Orig. Price Rec'd.	92.3%	- 0.1%
Homes for Sale	2,962	- 12.3%
Closed Sales	1,922	+ 4.7%
Months Supply	4.3	- 12.9%
Days on Market	95	- 0.6%

### Market Activity



### Historical Median Sales Price for Middlesex County



# Marketwatch Report

Q4-2011



## Middlesex County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01431	\$159,770	↓ - 15.9%	85.7%	↓ - 5.7%	126	↑ + 78.2%	10	↑ + 100.0%
01432	\$296,375	↑ + 50.4%	97.7%	↑ + 14.7%	151	↑ + 26.7%	9	→ 0.0%
01434	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01450	\$340,000	↓ - 11.7%	92.6%	↓ - 1.7%	120	↑ + 6.4%	26	↑ + 13.0%
01460	\$316,500	↓ - 7.2%	89.4%	↓ - 1.7%	118	↓ - 10.8%	26	↑ + 23.8%
01463	\$259,500	↓ - 5.6%	86.7%	↓ - 10.9%	126	↑ + 3.4%	22	↑ + 46.7%
01464	\$234,450	↓ - 9.4%	90.5%	↓ - 1.9%	160	↑ + 33.9%	10	→ 0.0%
01469	\$209,500	↑ + 35.6%	94.3%	↑ + 16.2%	140	↓ - 29.6%	15	↑ + 87.5%
01470	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01471	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01472	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01474	\$238,000	↑ + 88.5%	91.9%	↑ + 12.1%	101	↓ - 54.2%	1	↓ - 50.0%
01701	\$292,000	↓ - 8.8%	92.2%	↑ + 0.2%	87	↓ - 9.9%	73	↑ + 32.7%
01702	\$246,000	↓ - 9.2%	89.9%	↓ - 1.5%	116	↑ + 9.7%	23	↓ - 23.3%
01703	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01704	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01705	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01718	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01719	\$565,000	↑ + 25.6%	94.8%	↓ - 1.3%	165	↑ + 25.4%	7	→ 0.0%
01720	\$586,275	↑ + 17.0%	94.2%	↑ + 2.1%	108	↑ + 11.1%	36	↓ - 5.3%
01721	\$327,500	↓ - 19.4%	92.9%	↑ + 3.3%	62	↓ - 56.0%	36	↑ + 125.0%
01730	\$509,318	↓ - 7.0%	91.4%	↓ - 2.6%	120	↑ + 86.6%	22	↑ + 22.2%
01731	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01741	\$580,000	↑ + 10.5%	91.2%	↓ - 2.5%	125	↑ + 18.9%	11	↑ + 120.0%
01742	\$755,000	↑ + 9.8%	92.6%	↑ + 1.2%	114	↑ + 1.9%	37	↓ - 7.5%
01746	\$312,500	↓ - 6.2%	92.3%	↑ + 1.2%	130	↑ + 53.2%	18	↓ - 5.3%
01748	\$560,000	↑ + 8.8%	95.6%	↑ + 5.2%	84	↓ - 12.6%	40	↑ + 25.0%
01749	\$281,900	↓ - 7.8%	90.4%	↓ - 3.9%	134	↑ + 34.3%	31	↑ + 3.3%
01752	\$264,500	↓ - 7.8%	92.7%	↑ + 2.0%	94	↓ - 21.0%	40	↓ - 35.5%
01754	\$276,000	↓ - 2.1%	89.8%	↓ - 1.9%	119	↑ + 19.6%	23	↑ + 21.1%
01760	\$380,000	↓ - 10.6%	94.2%	↑ + 0.8%	67	↓ - 9.6%	66	↑ + 13.8%
01770	\$660,000	↓ - 2.2%	86.6%	↓ - 11.7%	184	↑ + 1568.2%	10	↑ + 900.0%
01773	\$695,000	↓ - 11.5%	84.3%	↓ - 11.0%	119	↑ + 100.4%	9	↑ + 80.0%
01775	\$405,000	↓ - 27.4%	90.3%	↑ + 0.2%	128	↓ - 39.2%	17	↑ + 88.9%
01776	\$489,950	↓ - 22.5%	92.4%	→ + 0.1%	122	↓ - 14.3%	37	↓ - 36.2%
01778	\$555,750	↑ + 1.4%	90.1%	↑ + 3.0%	117	↓ - 10.6%	18	↓ - 37.9%
01784	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01801	\$318,000	↓ - 0.6%	91.8%	↑ + 0.8%	103	↑ + 21.6%	39	↓ - 15.2%
01803	\$348,500	↓ - 9.5%	93.1%	↓ - 0.9%	89	↓ - 13.1%	42	↑ + 23.5%
01805	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01807	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01813	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01815	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

Q4-2011



## Middlesex County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01821	\$289,000	↓ - 7.1%	90.2%	↓ - 3.2%	109	↑ + 11.7%	53	↓ - 14.5%
01822	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01824	\$335,000	↓ - 6.5%	94.0%	↓ - 1.5%	85	↓ - 17.7%	41	↑ + 28.1%
01826	\$195,000	↓ - 31.2%	89.3%	↓ - 4.9%	78	↓ - 25.0%	55	↑ + 34.1%
01827	\$402,000	↑ + 6.5%	97.6%	↑ + 18.8%	31	↓ - 89.0%	2	↓ - 50.0%
01850	\$140,000	↓ - 25.8%	88.4%	↓ - 1.4%	55	↓ - 44.7%	13	↓ - 40.9%
01851	\$199,900	↑ + 5.2%	93.6%	↑ + 3.1%	95	↑ + 28.6%	31	↑ + 14.8%
01852	\$239,700	↓ - 2.7%	90.4%	↑ + 3.2%	84	↓ - 9.1%	30	↑ + 50.0%
01853	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01854	\$169,500	↑ + 2.7%	91.2%	↓ - 1.8%	93	↑ + 32.8%	22	↑ + 69.2%
01862	\$270,000	↓ - 18.1%	84.1%	↓ - 7.2%	102	↓ - 7.3%	7	↓ - 36.4%
01863	\$234,500	↓ - 11.3%	93.7%	→ - 0.0%	178	↑ + 184.3%	12	↑ + 200.0%
01864	\$440,000	↑ + 3.5%	94.5%	↑ + 1.8%	102	↑ + 5.6%	23	↓ - 14.8%
01865	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01866	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01867	\$400,900	↓ - 2.8%	93.6%	↓ - 0.8%	72	↑ + 3.1%	43	↑ + 19.4%
01876	\$306,500	↑ + 0.5%	93.9%	↑ + 1.1%	100	↑ + 7.5%	47	↑ + 6.8%
01879	\$315,000	↓ - 20.8%	89.7%	↓ - 5.1%	154	↑ + 17.4%	13	↓ - 7.1%
01880	\$358,988	↓ - 3.4%	90.8%	↓ - 2.6%	106	↑ + 26.2%	40	↑ + 2.6%
01886	\$429,900	↓ - 12.8%	91.4%	↓ - 2.3%	111	↑ + 5.8%	43	↓ - 10.4%
01887	\$312,500	↓ - 10.7%	92.6%	↑ + 2.0%	90	↓ - 22.3%	40	↑ + 2.6%
01888	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01889	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01890	\$609,000	↓ - 16.0%	93.1%	↑ + 1.8%	80	↓ - 19.5%	40	↓ - 14.9%
02138	\$1,142,500	↓ - 19.8%	95.8%	↑ + 5.0%	68	↓ - 28.9%	13	↓ - 45.8%
02139	\$652,500	↑ + 17.8%	97.2%	↑ + 0.5%	47	↑ + 55.9%	6	↓ - 14.3%
02140	\$630,500	↓ - 38.5%	95.7%	↑ + 5.9%	34	↓ - 15.0%	7	↑ + 250.0%
02141	\$540,000	↑ + 10.9%	98.4%	↓ - 0.5%	52	↑ + 22.8%	1	↓ - 83.3%
02142	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02143	\$577,500	↓ - 14.9%	93.4%	↓ - 4.8%	141	↑ + 259.9%	7	→ 0.0%
02144	\$677,000	↑ + 29.9%	92.3%	↓ - 5.4%	77	↑ + 72.1%	7	↑ + 133.3%
02145	\$355,500	↑ + 27.9%	91.3%	↓ - 2.7%	129	↑ + 168.8%	4	↓ - 20.0%
02148	\$284,500	↑ + 21.1%	93.2%	↑ + 3.0%	85	↑ + 7.6%	35	→ 0.0%
02149	\$222,000	↑ + 5.7%	89.6%	↑ + 0.4%	85	↑ + 22.7%	19	→ 0.0%
02153	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02155	\$332,500	↓ - 0.7%	92.8%	↑ + 2.2%	79	↓ - 13.0%	53	↓ - 7.0%
02156	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02176	\$399,000	↓ - 1.7%	93.3%	↓ - 1.6%	101	↑ + 39.4%	47	↑ + 17.5%
02180	\$355,000	↑ + 2.0%	94.7%	↑ + 1.1%	66	↓ - 13.4%	35	↑ + 16.7%
02238	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02420	\$927,500	↑ + 51.6%	94.2%	↓ - 0.6%	82	↓ - 9.6%	36	↑ + 71.4%
02421	\$631,050	↓ - 17.5%	96.3%	↑ + 0.9%	74	↓ - 8.4%	40	↑ + 8.1%
02451	\$393,000	↑ + 8.5%	90.3%	↓ - 4.4%	97	↑ + 23.7%	33	↑ + 37.5%

# Marketwatch Report

## Q4-2011



## Middlesex County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02452	\$404,500	↑ + 5.1%	91.8%	↓ - 1.5%	94	↓ - 10.4%	6	↓ - 33.3%
02453	\$359,500	↓ - 13.9%	93.3%	↑ + 1.1%	46	↓ - 19.2%	23	↑ + 4.5%
02454	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02455	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02456	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02458	\$860,000	↑ + 8.9%	91.1%	↑ + 1.8%	108	↑ + 18.1%	14	↑ + 16.7%
02459	\$820,000	↑ + 17.3%	91.7%	↓ - 0.9%	92	↓ - 1.2%	28	↓ - 20.0%
02460	\$605,000	↑ + 8.5%	95.5%	↓ - 7.5%	60	↓ - 14.6%	7	→ 0.0%
02461	\$662,000	↑ + 17.1%	90.4%	↓ - 2.1%	85	↓ - 10.3%	10	↓ - 9.1%
02462	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
02464	\$537,000	↑ + 67.6%	87.0%	↑ + 6.9%	141	↑ + 29.3%	3	→ 0.0%
02465	\$523,200	↑ + 16.1%	92.5%	↑ + 0.7%	67	↑ + 44.1%	22	↑ + 15.8%
02466	\$449,444	↓ - 21.2%	94.8%	↓ - 0.4%	72	↑ + 40.6%	4	↓ - 20.0%
02467	\$2,546,000	↑ + 34.0%	88.6%	↓ - 0.3%	125	↓ - 22.4%	2	↓ - 71.4%
02468	\$808,000	↓ - 1.6%	91.9%	↑ + 0.4%	90	↑ + 6.7%	11	↑ + 10.0%
02471	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02472	\$452,000	↑ + 22.2%	93.2%	↑ + 0.8%	64	↓ - 6.1%	23	↑ + 35.3%
02474	\$447,500	↓ - 6.3%	94.3%	↓ - 3.4%	46	↑ + 9.2%	34	↓ - 2.9%
02475	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02476	\$525,000	↓ - 0.8%	93.2%	↓ - 2.1%	72	↑ + 58.1%	31	↑ + 6.9%
02477	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02478	\$673,500	↓ - 3.9%	94.6%	↑ + 2.7%	81	↑ + 2.2%	30	↓ - 9.1%
02479	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
02493	\$1,400,000	↑ + 61.9%	84.0%	↓ - 1.9%	156	↓ - 9.4%	21	↓ - 19.2%
02495	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

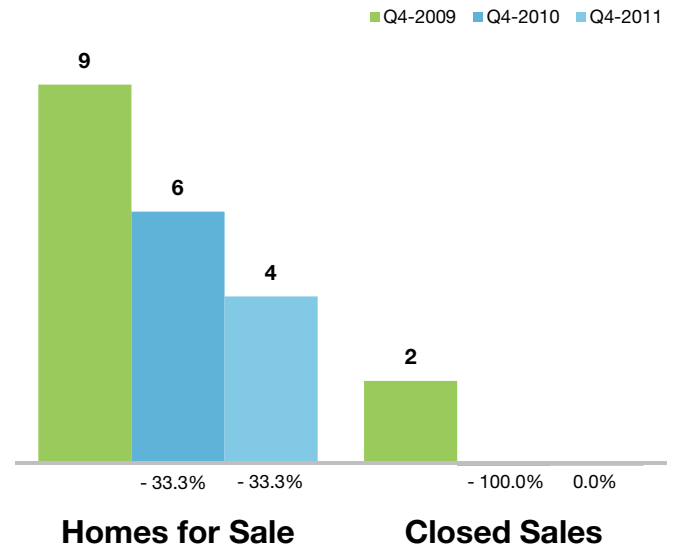
## Q4-2011



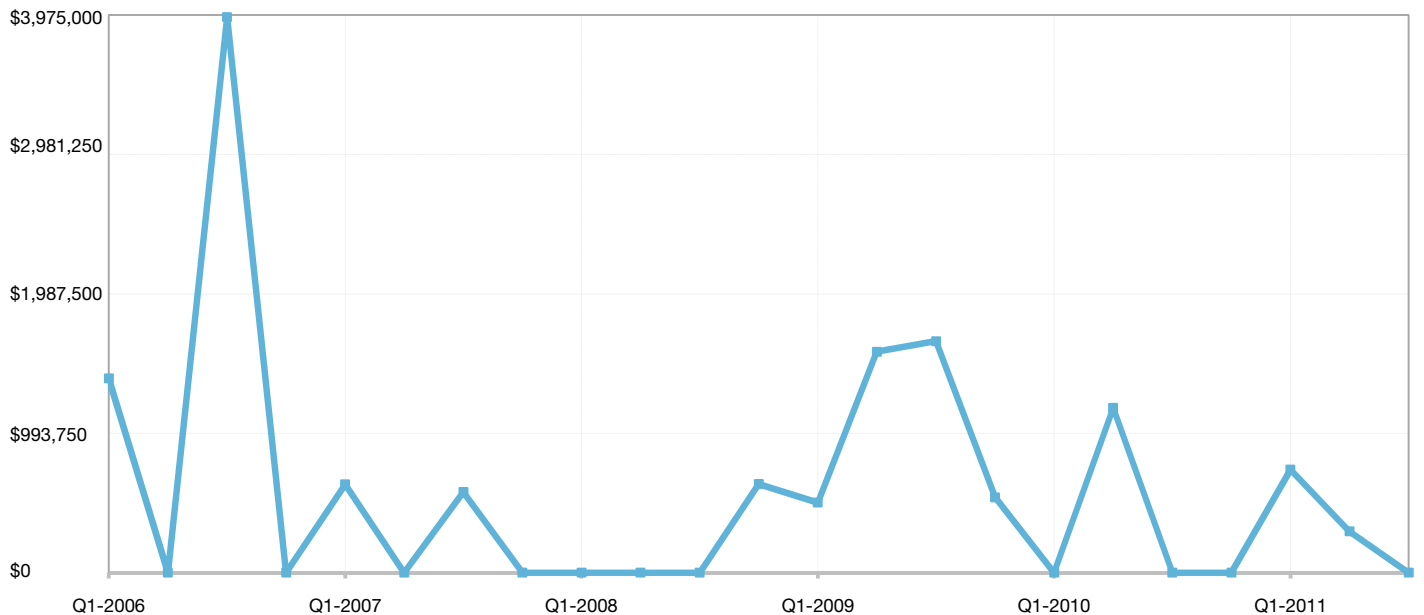
## Nantucket County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$0	0.0%
Average Sales Price	\$0	0.0%
Pct. of Orig. Price Rec'd.	0.0%	0.0%
Homes for Sale	4	- 33.3%
Closed Sales	0	0.0%
Months Supply	4.0	0.0%
Days on Market	0	0.0%

### Market Activity



### Historical Median Sales Price for Nantucket County



# Marketwatch Report

## Q4-2011



## Nantucket County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02554	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02564	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02584	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

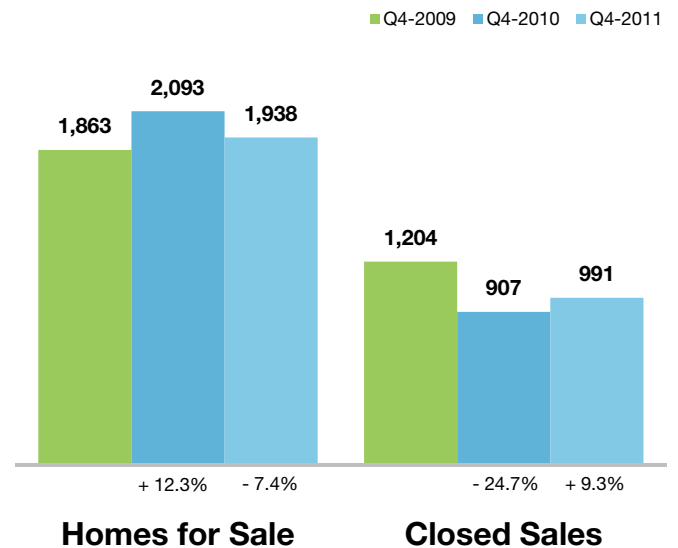
## Q4-2011



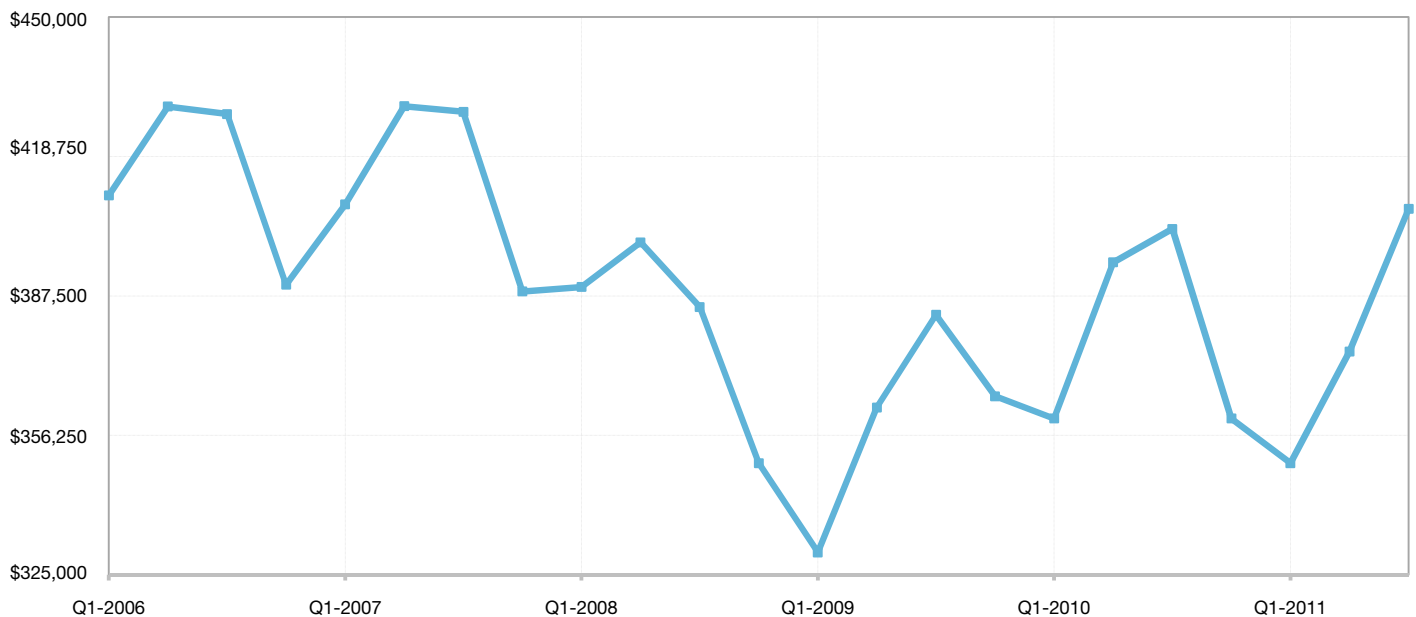
## Norfolk County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$342,900	- 4.8%
Average Sales Price	\$463,138	- 6.3%
Pct. of Orig. Price Rec'd.	91.7%	+ 0.5%
Homes for Sale	1,938	- 7.4%
Closed Sales	991	+ 9.3%
Months Supply	5.2	- 9.3%
Days on Market	104	+ 3.5%

### Market Activity



### Historical Median Sales Price for Norfolk County



# Marketwatch Report

Q4-2011



## Norfolk County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02019	\$224,500	↓ -13.7%	91.3%	↑ +2.1%	108	↑ +11.4%	34	↑ +3.0%
02021	\$464,500	↑ +10.6%	91.3%	→ -0.1%	88	↓ -27.0%	20	↓ -20.0%
02025	\$583,438	↓ -22.5%	86.0%	↓ -6.7%	139	↑ +7.8%	12	→ 0.0%
02026	\$318,000	↓ -4.2%	91.1%	↓ -1.9%	91	↓ -27.1%	51	↑ +6.3%
02027	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02030	\$1,040,000	↑ +37.5%	86.4%	↓ -1.1%	238	↑ +65.7%	9	↓ -10.0%
02032	\$490,500	↑ +50.9%	92.6%	↑ +0.5%	73	↑ +34.7%	4	↓ -33.3%
02035	\$397,200	↑ +5.4%	93.1%	→ -0.1%	142	↑ +55.8%	18	↓ -21.7%
02038	\$330,000	↓ -2.7%	92.0%	↓ -1.3%	92	↓ -15.6%	52	↑ +57.6%
02052	\$430,000	↓ -22.8%	88.2%	↓ -1.7%	156	↑ +35.1%	19	↓ -20.8%
02053	\$324,250	↓ -11.4%	91.9%	↑ +0.4%	122	↑ +32.2%	30	↑ +25.0%
02054	\$275,200	↓ -12.1%	92.2%	↑ +0.8%	116	↓ -3.4%	12	↓ -42.9%
02056	\$404,100	↑ +3.6%	91.8%	↑ +6.0%	152	↓ -22.9%	20	↑ +81.8%
02062	\$345,000	↑ +6.2%	92.2%	↓ -0.6%	104	↑ +8.4%	37	↑ +76.2%
02067	\$388,000	↑ +0.8%	96.3%	↑ +5.3%	108	↑ +14.9%	29	↑ +16.0%
02070	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02071	\$370,000	↓ -12.6%	94.9%	↑ +4.1%	16	↓ -91.4%	1	↓ -50.0%
02072	\$222,450	↓ -14.9%	92.3%	↑ +3.6%	73	↓ -29.5%	46	↑ +35.3%
02081	\$423,000	↑ +22.6%	93.3%	↓ -2.6%	85	↑ +31.4%	32	↓ -11.1%
02090	\$463,000	↓ -27.5%	90.6%	↓ -0.4%	107	↓ -4.6%	27	↑ +17.4%
02093	\$383,000	↑ +2.5%	94.8%	↑ +9.6%	99	↓ -41.5%	20	↑ +17.6%
02169	\$285,000	↑ +3.6%	88.6%	→ -0.1%	118	↑ +0.9%	38	↓ -22.4%
02170	\$316,500	↑ +0.5%	94.4%	↑ +4.1%	90	↓ -8.1%	26	↑ +44.4%
02171	\$322,500	↑ +5.4%	90.2%	↓ -0.2%	116	↑ +14.1%	10	↓ -33.3%
02184	\$310,000	↓ -6.8%	91.1%	↓ -0.8%	90	↑ +6.1%	63	↑ +34.0%
02185	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02186	\$427,000	↓ -9.0%	90.9%	↓ -0.2%	98	↑ +37.2%	57	↑ +39.0%
02187	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02188	\$267,500	↓ -7.8%	90.1%	↓ -0.9%	100	↑ +33.8%	24	↑ +26.3%
02189	\$235,000	↑ +5.7%	89.1%	↓ -0.4%	111	↑ +20.6%	17	↑ +21.4%
02190	\$300,250	↓ -7.6%	94.5%	↑ +0.1%	82	↑ +24.7%	30	↑ +3.4%
02191	\$218,500	↑ +9.3%	87.0%	↓ -5.9%	117	↑ +130.7%	18	↑ +38.5%
02269	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02322	\$244,900	↓ -21.3%	91.7%	↓ -8.2%	125	↓ -39.6%	7	↑ +40.0%
02343	\$231,000	↓ -0.8%	91.0%	↑ +1.4%	83	↓ -10.1%	24	→ 0.0%
02368	\$215,750	↓ -2.4%	94.4%	↑ +5.5%	100	↑ +18.4%	61	↑ +19.6%
02445	\$1,400,000	↑ +5.8%	92.1%	↓ -1.1%	100	↑ +18.0%	13	↑ +8.3%
02446	\$1,198,000	↓ -7.8%	82.5%	↓ -11.0%	96	↑ +57.4%	4	↑ +33.3%
02447	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02457	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02467	\$625,000	↓ -19.2%	93.4%	↑ +1.0%	122	↑ +133.9%	14	↑ +40.0%
02481	\$948,000	↓ -16.1%	91.9%	↑ +4.6%	74	↓ -34.1%	30	↓ -3.2%
02482	\$742,000	↑ +14.2%	91.2%	↑ +1.1%	108	↓ -19.9%	17	↓ -41.4%

# Marketwatch Report

## Q4-2011



## Norfolk County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02492	\$767,500	↑ + 15.5%	90.3%	↓ - 1.5%	120	↑ + 39.1%	40	→ 0.0%
02494	\$515,000	→ 0.0%	95.8%	↑ + 1.4%	91	↑ + 113.2%	13	↓ - 7.1%
02762	\$342,500	↓ - 27.9%	93.2%	↓ - 6.3%	138	↑ + 6.7%	10	↓ - 23.1%

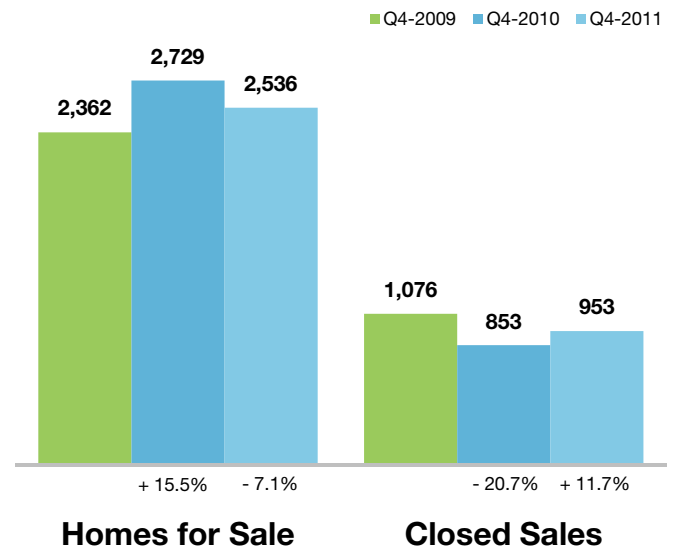
# Marketwatch Report

## Q4-2011

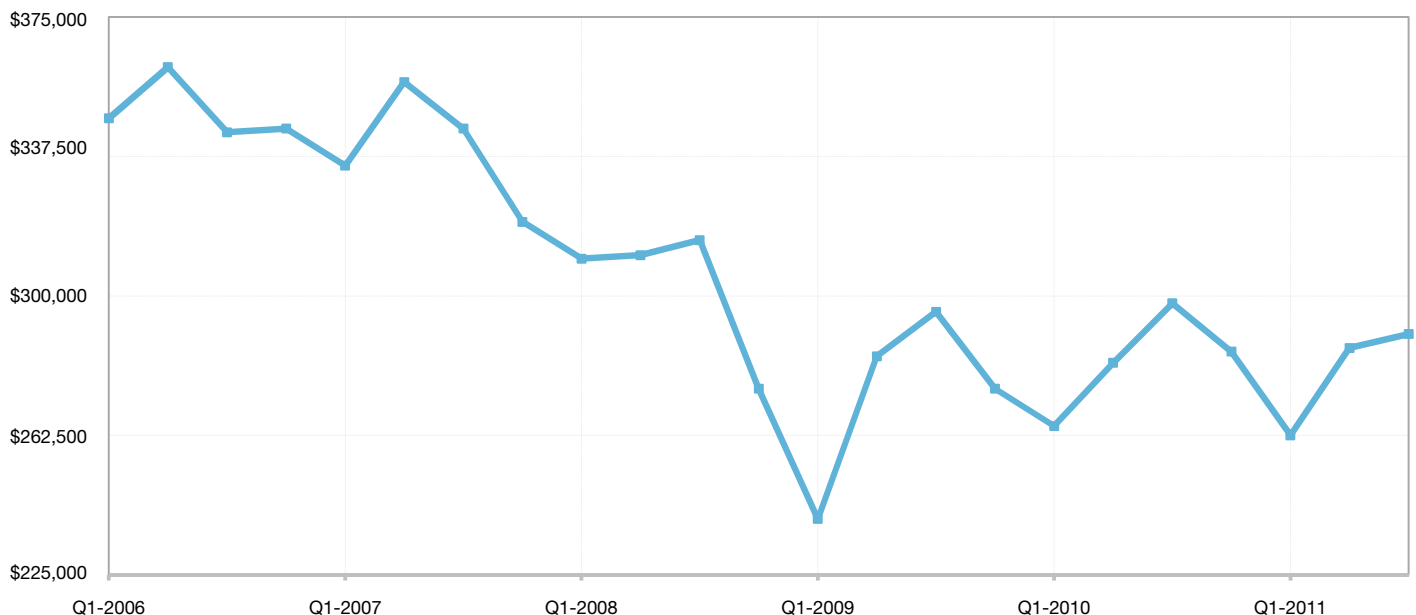
## Plymouth County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$269,900	- 5.3%
Average Sales Price	\$319,169	- 12.5%
Pct. of Orig. Price Rec'd.	89.9%	+ 0.8%
Homes for Sale	2,536	- 7.1%
Closed Sales	953	+ 11.7%
Months Supply	7.9	- 9.6%
Days on Market	129	+ 13.5%

### Market Activity



### Historical Median Sales Price for Plymouth County



# Marketwatch Report

## Q4-2011



# Plymouth County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02018	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02020	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
02040	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02041	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02043	\$565,000	↓ -17.5%	92.9%	↑ +3.5%	122	↑ +14.9%	45	↓ -11.8%
02044	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02045	\$285,500	↓ -10.8%	84.9%	↑ +3.0%	136	↓ -20.6%	34	↑ +100.0%
02047	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02050	\$331,250	↓ -7.5%	90.7%	↓ -0.6%	119	↓ -18.3%	47	↓ -17.5%
02051	\$580,000	↑ +49.7%	96.7%	↑ +3.7%	52	↓ -40.6%	1	↓ -50.0%
02055	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02059	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02060	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02061	\$420,000	↓ -29.1%	87.5%	↓ -1.7%	178	↑ +28.6%	18	↓ -5.3%
02065	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02066	\$442,500	↑ +3.1%	90.0%	↑ +1.8%	134	↓ -10.3%	43	↓ -4.4%
02301	\$157,760	↓ -9.9%	88.7%	↑ +1.7%	124	↑ +16.2%	71	↑ +2.9%
02302	\$151,000	↓ -8.5%	90.4%	↑ +0.6%	95	↑ +12.5%	72	↑ +46.9%
02303	\$160,000	→ 0.0%	114.4%	→ 0.0%	81	→ 0.0%	1	→ 0.0%
02304	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02305	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02324	\$261,000	↓ -8.4%	92.1%	↓ -2.3%	119	↑ +8.3%	39	↑ +62.5%
02325	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02327	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02330	\$206,500	↓ -16.9%	90.4%	↑ +2.4%	122	↓ -13.3%	24	↑ +33.3%
02331	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02332	\$646,250	↓ -7.7%	87.4%	↑ +0.3%	163	↑ +7.9%	30	↓ -3.2%
02333	\$242,000	↓ -3.2%	91.9%	↑ +2.9%	148	↑ +68.5%	26	↓ -27.8%
02337	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02338	\$264,000	↓ -9.0%	89.4%	↑ +9.5%	150	↑ +23.7%	15	↑ +15.4%
02339	\$414,000	↑ +11.9%	90.7%	↑ +0.8%	86	↓ -29.7%	27	→ 0.0%
02340	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02341	\$229,750	↓ -3.0%	89.9%	↓ -1.5%	99	↑ +28.5%	15	→ 0.0%
02344	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02345	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
02346	\$250,000	↑ +2.0%	89.4%	↓ -1.6%	134	↑ +23.1%	35	↓ -5.4%
02347	\$322,450	↑ +28.2%	92.4%	↑ +2.2%	122	↑ +56.5%	22	→ 0.0%
02348	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02349	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02350	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02351	\$292,500	↓ -1.7%	92.5%	↑ +3.3%	93	↓ -16.3%	21	↓ -4.5%
02355	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02358	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q4-2011



## Plymouth County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02359	\$359,500	↑ + 49.8%	90.9%	↓ - 0.4%	128	↑ + 25.7%	33	↑ + 26.9%
02360	\$270,000	↓ - 5.7%	91.1%	→ + 0.0%	136	↑ + 28.8%	133	↑ + 38.5%
02361	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02362	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02364	\$275,500	↓ - 13.2%	90.8%	→ - 0.0%	159	↑ + 103.5%	23	↑ + 15.0%
02366	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02367	\$363,250	↑ + 32.1%	83.6%	↓ - 11.6%	215	↑ + 31.4%	2	↓ - 60.0%
02370	\$207,500	↓ - 25.0%	87.4%	↓ - 4.5%	142	↑ + 33.9%	28	↑ + 3.7%
02379	\$254,000	↓ - 3.8%	92.9%	↑ + 7.2%	99	↑ + 2.3%	15	↑ + 36.4%
02381	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02382	\$227,250	↓ - 9.8%	90.7%	↓ - 2.7%	94	↑ + 12.6%	24	↑ + 50.0%
02532	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
02538	\$123,000	↓ - 32.4%	83.9%	↑ + 2.9%	143	↑ + 26.7%	11	↑ + 57.1%
02558	\$158,000	↓ - 24.8%	81.4%	↓ - 3.9%	143	↓ - 0.1%	12	↑ + 300.0%
02571	\$207,500	↑ + 40.2%	87.7%	↑ + 4.7%	130	↑ + 22.1%	34	↓ - 10.5%
02576	\$223,950	↑ + 44.5%	87.6%	↓ - 5.1%	158	↑ + 81.2%	6	↑ + 50.0%
02738	\$429,000	↓ - 31.4%	87.3%	↑ + 2.2%	203	↑ + 42.9%	13	↓ - 23.5%
02739	\$340,000	↑ + 2.1%	88.6%	↑ + 6.3%	158	↑ + 92.5%	19	↑ + 72.7%
02770	\$277,500	↓ - 20.7%	93.5%	↑ + 0.5%	185	↑ + 30.9%	11	↓ - 15.4%

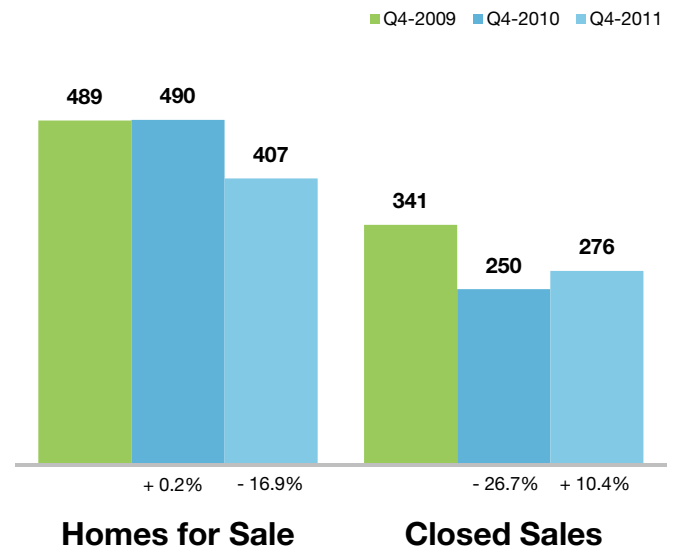
# Marketwatch Report

## Q4-2011

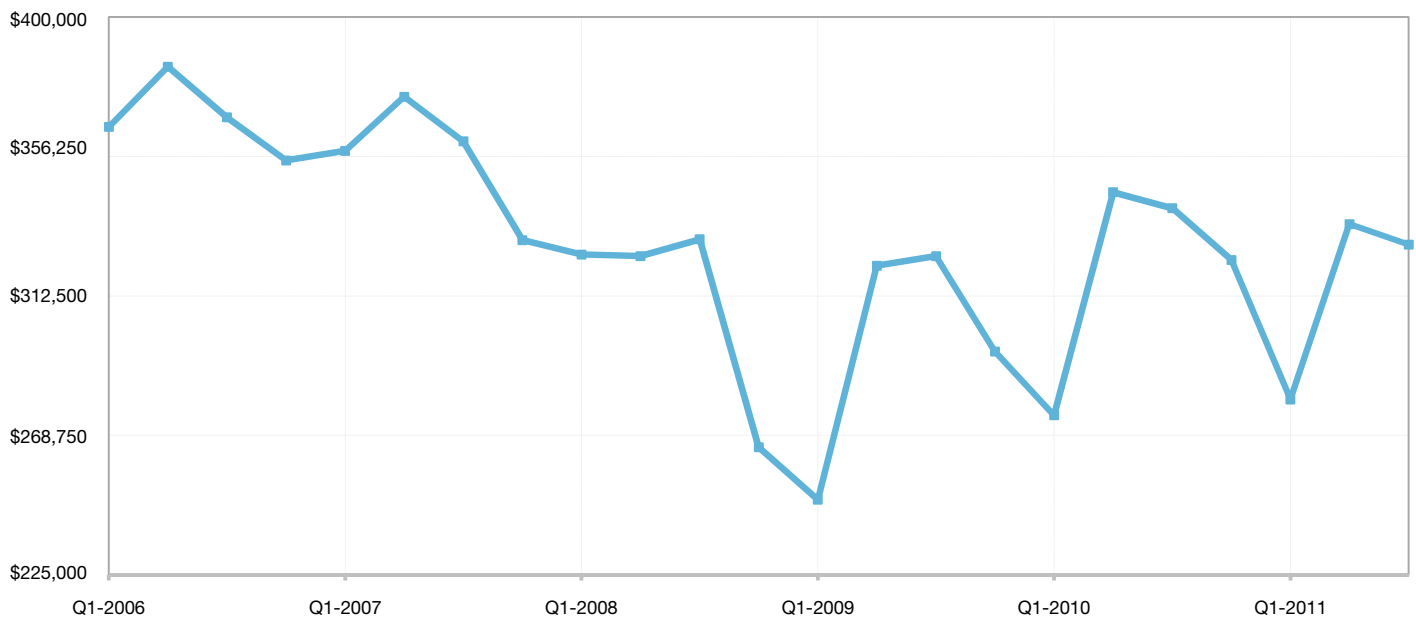
## Suffolk County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$312,000	- 3.6%
Average Sales Price	\$463,714	+ 0.7%
Pct. of Orig. Price Rec'd.	91.2%	- 1.0%
Homes for Sale	407	- 16.9%
Closed Sales	276	+ 10.4%
Months Supply	4.2	- 16.9%
Days on Market	94	+ 6.2%

### Market Activity



### Historical Median Sales Price for Suffolk County



# Marketwatch Report

Q4-2011



## Suffolk County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
02108	\$1,935,000	↓ - 9.9%	86.7%	↓ - 4.2%	97	↓ - 8.0%	3	↓ - 25.0%
02109	\$422,000	→ 0.0%	71.6%	→ 0.0%	459	→ 0.0%	1	→ 0.0%
02110	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02111	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02112	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02113	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02114	\$2,050,000	↓ - 8.9%	87.4%	↑ + 4.6%	125	↑ + 39.1%	6	↑ + 50.0%
02115	\$1,125,000	↓ - 48.9%	86.6%	↓ - 8.5%	116	↑ + 251.5%	1	→ 0.0%
02116	\$2,750,000	↓ - 14.1%	106.2%	↑ + 32.6%	5	↓ - 99.1%	2	↑ + 100.0%
02117	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02118	\$2,009,625	↑ + 8.6%	89.2%	↓ - 1.0%	119	↓ - 10.8%	8	↑ + 60.0%
02119	\$272,000	↑ + 25.3%	96.0%	↑ + 12.0%	52	↓ - 35.8%	4	↓ - 50.0%
02120	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
02121	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
02122	\$270,000	↑ + 5.9%	94.3%	↓ - 0.2%	69	↑ + 20.5%	5	↓ - 44.4%
02123	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02124	\$335,000	↑ + 19.6%	97.6%	↑ + 7.4%	65	↓ - 3.8%	11	→ 0.0%
02125	\$240,000	↓ - 10.4%	89.4%	↓ - 1.3%	52	↓ - 44.0%	5	↓ - 37.5%
02126	\$170,000	↓ - 24.4%	91.9%	↓ - 2.1%	71	↓ - 25.8%	7	↓ - 22.2%
02127	\$415,000	↓ - 15.3%	90.8%	↓ - 3.9%	101	↑ + 52.8%	18	↑ + 50.0%
02128	\$160,000	↓ - 34.7%	86.9%	↓ - 2.1%	79	↓ - 4.3%	7	↑ + 40.0%
02129	\$525,000	↓ - 21.9%	87.2%	↓ - 10.5%	109	↑ + 74.7%	11	↑ + 37.5%
02130	\$616,500	↑ + 35.2%	93.3%	↓ - 1.0%	92	↑ + 109.7%	13	↑ + 30.0%
02131	\$333,000	↑ + 4.1%	90.9%	↓ - 2.2%	100	↓ - 26.5%	23	↓ - 23.3%
02132	\$360,000	↓ - 13.3%	92.7%	↓ - 0.9%	67	↓ - 15.9%	42	↓ - 4.5%
02133	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02134	\$404,500	↓ - 9.1%	92.2%	↓ - 4.9%	78	↓ - 54.4%	2	↑ + 100.0%
02135	\$412,500	↑ + 9.3%	92.5%	↑ + 1.9%	114	↑ + 27.0%	6	↓ - 14.3%
02136	\$251,000	↓ - 11.5%	91.5%	↓ - 0.1%	95	↑ + 1.2%	35	↑ + 45.8%
02137	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02150	\$176,875	↑ + 44.4%	92.4%	↑ + 27.0%	144	↑ + 116.0%	8	↑ + 300.0%
02151	\$235,000	↑ + 3.8%	89.4%	↓ - 3.5%	112	↑ + 64.1%	47	↑ + 30.6%
02152	\$283,500	↓ - 13.6%	89.7%	↑ + 0.2%	94	↓ - 37.2%	10	↑ + 42.9%
02163	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02196	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02199	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02201	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02203	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02204	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02205	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02206	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02210	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
02211	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q4-2011



## Suffolk County ZIP Codes Cont.

	Median Sales Price			Pct. of Orig. Price Rec'd.			Days on Market			Closed Sales		
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	
02212	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02215	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02217	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02222	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02228	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02241	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02266	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02283	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02284	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02293	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02295	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02297	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02298	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
02467	\$394,000	→	0.0%	93.8%	→	0.0%	68	→	0.0%	1	→	0.0%

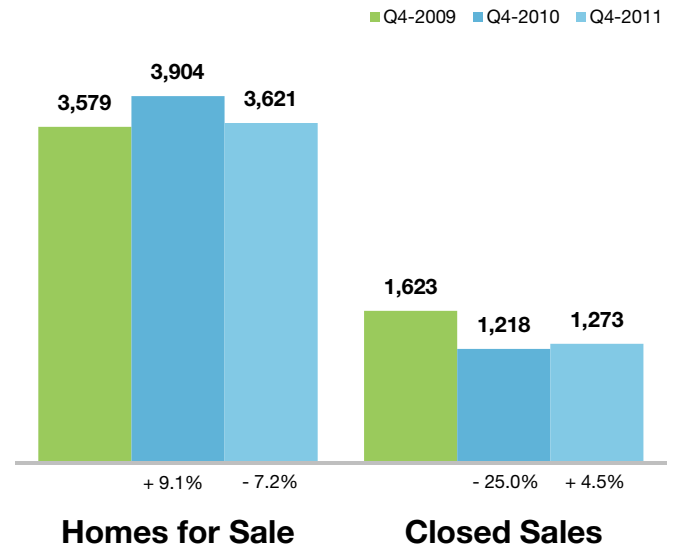
# Marketwatch Report

## Q4-2011

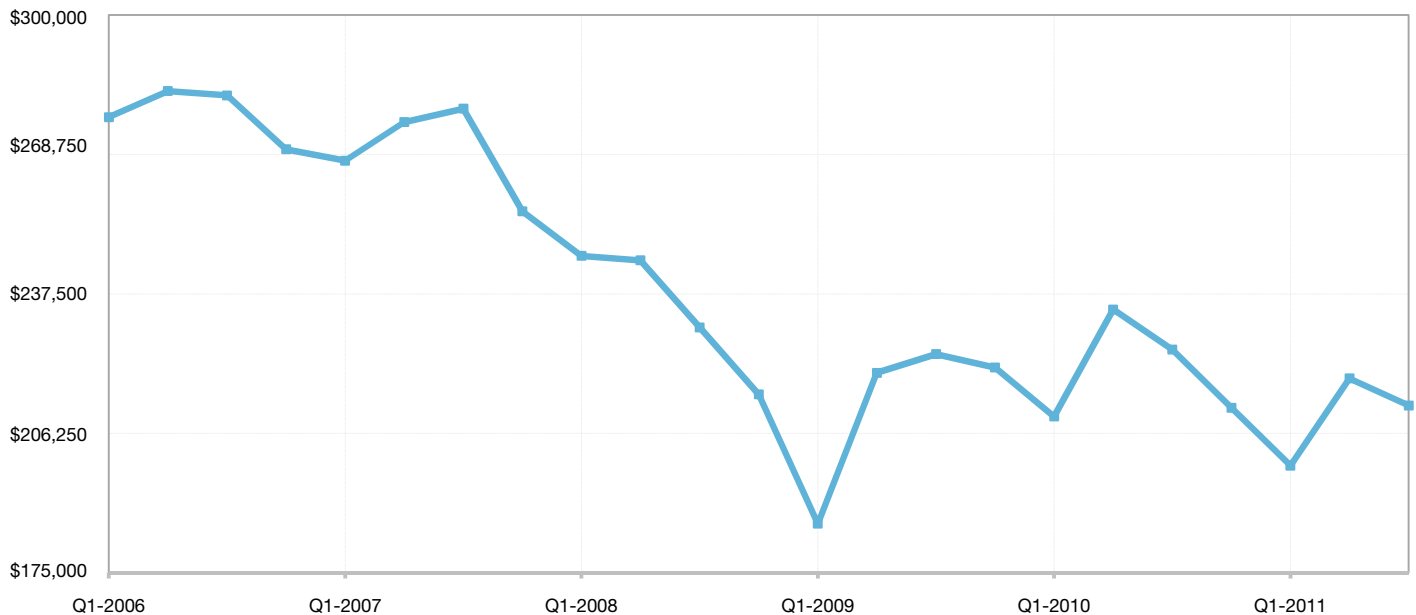
## Worcester County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$200,000	- 5.7%
Average Sales Price	\$235,518	- 7.9%
Pct. of Orig. Price Rec'd.	89.7%	- 0.8%
Homes for Sale	3,621	- 7.2%
Closed Sales	1,273	+ 4.5%
Months Supply	8.3	- 8.2%
Days on Market	123	+ 0.9%

### Market Activity



### Historical Median Sales Price for Worcester County



# Marketwatch Report

Q4-2011



## Worcester County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01005	\$114,450	↓ -32.7%	83.2%	↓ -2.9%	160	↑ +8.1%	12	↑ +100.0%
01031	\$145,900	↓ -36.2%	67.9%	↓ -25.9%	167	↑ +3.1%	1	→ 0.0%
01037	\$122,450	↓ -18.4%	91.8%	↑ +1.0%	41	↑ +408.3%	4	↑ +300.0%
01068	\$261,500	↑ +27.6%	93.3%	↑ +8.6%	95	↓ -73.7%	5	↑ +66.7%
01074	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01083	\$117,000	↓ -24.5%	86.9%	↓ -3.3%	156	↓ -17.2%	11	↑ +37.5%
01092	\$141,950	↑ +9.2%	93.5%	→ +0.0%	106	↓ -27.4%	2	↑ +100.0%
01094	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01331	\$85,000	↓ -22.2%	84.2%	↓ -4.0%	150	↑ +28.3%	33	↓ -8.3%
01366	\$160,000	↓ -55.2%	80.0%	↓ -16.5%	103	↓ -62.0%	3	↑ +50.0%
01368	\$150,000	→ 0.0%	91.9%	→ 0.0%	129	→ 0.0%	3	→ 0.0%
01420	\$139,950	↓ -1.4%	89.0%	↓ -1.0%	120	↑ +6.5%	45	↓ -27.4%
01430	\$121,950	↓ -35.5%	84.9%	↑ +1.6%	129	↓ -26.7%	12	↓ -29.4%
01434	\$380,000	→ 0.0%	88.4%	→ 0.0%	167	→ 0.0%	1	→ 0.0%
01436	\$145,500	→ 0.0%	96.1%	→ 0.0%	62	→ 0.0%	6	→ 0.0%
01438	\$205,000	→ 0.0%	76.0%	→ 0.0%	197	→ 0.0%	1	→ 0.0%
01440	\$100,000	↓ -21.8%	83.8%	↓ -6.7%	91	↓ -4.8%	20	↓ -13.0%
01441	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01451	\$425,000	↓ -11.5%	86.2%	↑ +2.2%	219	↓ -18.4%	13	↑ +85.7%
01452	\$150,100	↓ -24.0%	78.6%	↓ -11.7%	129	↓ -16.2%	5	↓ -50.0%
01453	\$200,000	↓ -1.5%	91.4%	↑ +3.0%	119	↑ +17.2%	55	↑ +5.8%
01462	\$265,000	↑ +9.5%	86.3%	↓ -5.3%	161	↑ +43.4%	15	→ 0.0%
01467	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01468	\$183,000	↑ +14.4%	92.1%	↑ +3.4%	133	↑ +2.3%	10	↓ -23.1%
01473	\$227,000	↓ -14.3%	89.5%	↓ -2.9%	143	↑ +5.1%	20	↑ +53.8%
01475	\$102,450	↓ -36.8%	86.3%	↓ -5.6%	136	↓ -6.5%	22	↑ +69.2%
01477	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01501	\$190,000	↓ -7.3%	91.0%	↓ -0.7%	146	↑ +24.1%	23	↓ -25.8%
01503	\$375,000	↑ +3.0%	92.3%	↑ +24.0%	145	↓ -46.4%	6	↑ +50.0%
01504	\$277,500	↑ +26.1%	91.0%	↑ +1.2%	67	↓ -29.4%	10	↓ -33.3%
01505	\$335,000	↓ -29.1%	81.7%	↓ -11.1%	215	↑ +134.8%	16	↑ +77.8%
01506	\$250,000	↑ +38.9%	92.2%	↑ +2.9%	124	↓ -45.7%	5	↓ -28.6%
01507	\$238,000	↑ +2.6%	90.9%	↑ +1.4%	97	↓ -14.3%	22	↓ -8.3%
01508	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01509	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01510	\$257,000	↑ +43.5%	93.0%	↑ +0.7%	92	↓ -10.0%	22	↓ -4.3%
01515	\$200,000	↑ +11.1%	88.7%	↑ +2.4%	257	↑ +0.7%	4	↓ -42.9%
01516	\$242,500	↓ -7.4%	91.4%	↑ +1.4%	125	↓ -19.6%	21	↑ +162.5%
01517	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01518	\$447,000	↑ +37.5%	90.7%	↓ -16.3%	76	↑ +590.9%	3	↑ +200.0%
01519	\$342,500	↓ -13.3%	90.3%	↑ +0.4%	117	↓ -45.2%	20	↑ +185.7%
01520	\$232,500	↓ -30.2%	93.0%	↓ -0.3%	106	↓ -15.5%	42	↑ +50.0%
01522	\$170,000	↓ -15.0%	90.4%	↑ +1.9%	87	↓ -30.8%	6	↑ +20.0%

# Marketwatch Report

Q4-2011



## Worcester County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01523	\$279,750	↑ + 14.2%	91.3%	↑ + 2.1%	112	↓ - 13.8%	20	↑ + 5.3%
01524	\$130,000	↓ - 30.7%	86.0%	↓ - 5.2%	86	↓ - 43.6%	12	↓ - 7.7%
01525	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01526	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01527	\$201,000	↓ - 5.2%	92.1%	↓ - 2.5%	122	↑ + 65.9%	22	↑ + 46.7%
01529	\$275,000	↓ - 16.3%	95.6%	↑ + 5.4%	61	↓ - 28.0%	5	↓ - 16.7%
01531	\$215,000	→ 0.0%	91.5%	→ 0.0%	74	→ 0.0%	2	→ 0.0%
01532	\$380,000	↑ + 6.2%	90.8%	↑ + 0.2%	128	↓ - 16.0%	29	↑ + 20.8%
01534	\$192,950	↓ - 44.6%	94.9%	↑ + 1.6%	83	↓ - 49.2%	10	↓ - 16.7%
01535	\$147,500	↓ - 22.3%	83.2%	↓ - 10.5%	119	↓ - 29.6%	12	↑ + 9.1%
01536	\$260,000	↓ - 12.2%	89.7%	↓ - 1.0%	107	↑ + 12.4%	13	↑ + 30.0%
01537	\$128,950	↓ - 30.3%	93.7%	↑ + 8.3%	119	↑ + 81.3%	4	↓ - 33.3%
01538	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01540	\$184,400	↓ - 13.0%	89.8%	↑ + 0.3%	115	↑ + 21.3%	18	↓ - 28.0%
01541	\$271,000	↑ + 8.4%	85.3%	↓ - 11.4%	139	↑ + 101.9%	6	↑ + 500.0%
01542	\$200,000	↓ - 25.2%	95.7%	↑ + 0.8%	218	↑ + 319.2%	1	↓ - 50.0%
01543	\$254,085	↑ + 1.7%	97.0%	↑ + 5.5%	122	↑ + 17.8%	18	↑ + 63.6%
01545	\$327,500	↓ - 13.8%	92.6%	↓ - 0.5%	130	↑ + 9.3%	68	↓ - 19.0%
01546	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01550	\$120,000	↑ + 2.1%	89.0%	↑ + 3.4%	105	↓ - 15.0%	22	↑ + 37.5%
01560	\$400,500	↑ + 126.3%	94.5%	↑ + 6.6%	128	↑ + 62.1%	4	↑ + 33.3%
01561	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01562	\$167,554	↓ - 13.0%	83.0%	↓ - 8.0%	129	↑ + 53.2%	18	↓ - 35.7%
01564	\$310,000	↓ - 2.8%	89.3%	↓ - 2.0%	114	↓ - 26.9%	10	↑ + 11.1%
01566	\$177,500	↓ - 30.4%	89.8%	↑ + 3.1%	171	↓ - 5.5%	12	↓ - 20.0%
01568	\$297,500	↓ - 9.8%	90.4%	↑ + 0.1%	134	↑ + 35.0%	11	↓ - 15.4%
01569	\$251,000	↑ + 5.9%	90.5%	↓ - 3.2%	169	↑ + 44.0%	15	↓ - 57.1%
01570	\$164,950	↓ - 14.8%	87.3%	↑ + 0.2%	111	↓ - 17.8%	28	↑ + 47.4%
01571	\$194,750	↑ + 2.6%	92.2%	↓ - 1.4%	172	↑ + 29.0%	18	→ 0.0%
01580	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01581	\$354,250	↓ - 21.8%	91.4%	↓ - 1.2%	88	↓ - 40.8%	26	↑ + 30.0%
01582	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01583	\$227,500	↓ - 13.0%	88.6%	↓ - 4.0%	173	↑ + 9.5%	15	↑ + 87.5%
01585	\$242,000	↑ + 23.0%	92.6%	↑ + 1.5%	187	↑ + 3.9%	5	↓ - 58.3%
01586	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01588	\$197,950	↓ - 10.4%	93.2%	↑ + 1.6%	84	↑ + 104.5%	14	↑ + 55.6%
01590	\$311,625	↓ - 9.4%	88.6%	↓ - 5.5%	129	↑ + 12.7%	16	↓ - 33.3%
01601	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01602	\$154,000	↓ - 16.3%	86.6%	↓ - 2.4%	117	↓ - 1.7%	43	↑ + 13.2%
01603	\$125,000	↑ + 1.2%	88.1%	↓ - 3.0%	140	↑ + 111.0%	31	↑ + 29.2%
01604	\$149,900	↓ - 9.4%	88.0%	↓ - 4.6%	111	↑ + 22.9%	45	↑ + 25.0%
01605	\$160,000	↓ - 9.8%	88.2%	↓ - 5.7%	111	↑ + 4.4%	35	↑ + 59.1%
01606	\$173,500	↑ + 5.2%	91.2%	↑ + 2.6%	110	↓ - 20.2%	38	↑ + 22.6%

# Marketwatch Report

## Q4-2011



## Worcester County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01607	\$153,000	↓ - 22.3%	103.5%	↑ + 6.4%	105	↑ + 54.1%	8	↓ - 38.5%
01608	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01609	\$224,500	↓ - 15.3%	86.9%	↑ + 2.4%	112	↓ - 20.5%	16	↓ - 15.8%
01610	\$68,500	↓ - 42.9%	92.5%	↑ + 0.4%	104	↓ - 17.4%	4	→ 0.0%
01611	\$110,000	↓ - 35.1%	88.1%	↓ - 3.3%	55	↓ - 46.7%	1	↓ - 87.5%
01612	\$195,000	↓ - 3.0%	84.5%	↑ + 3.6%	127	↑ + 14.1%	5	↓ - 44.4%
01613	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01614	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01615	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
01653	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01654	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01655	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01740	\$478,000	↑ + 50.3%	91.0%	↓ - 1.3%	130	↓ - 4.6%	14	↑ + 55.6%
01747	\$225,000	↓ - 8.2%	93.1%	→ + 0.0%	135	↑ + 42.9%	7	↓ - 65.0%
01756	\$394,250	↑ + 29.8%	85.8%	↓ - 5.8%	85	↓ - 22.4%	6	↓ - 40.0%
01757	\$237,450	↓ - 10.4%	91.6%	↑ + 2.0%	106	↓ - 1.4%	42	↑ + 27.3%
01772	\$485,000	↓ - 39.0%	91.9%	↑ + 6.7%	133	↓ - 16.9%	23	↑ + 15.0%